

Broadband USA Applications Database

Applicant Name: GlenMartin, Inc.

Public Notice Submissions

-----**Service Area:** 15 Dexter Stoddard

Submitter: Semo Communications, Incorporated

Comment: Semo Communications, Incorporated advertises and provides high speed data service in speeds of up to 8 mbps download and 768 kbps upload in the proposed funded service area.

Submitter: Utopian Wireless Corporation

Comment: Proprietary data regarding actual service provider broadband penetration in the proposed service area for this application demonstrates the area is already served by broadband options and therefore this application is ineligible for funding pursuant to the requirements of the Broadband Initiatives Program (BIP) and Broadband Technology Opportunities Program (BTOP).

Submitter: BPS Networks

Comment: BPS Networks (BPS) is an incumbent broadband provider in the Bernie and Parma exchanges of Stoddard County, MO, an area covered by GlenMartin, Inc.'s Proposal 15 broadband stimulus application. The Proposed Service Area for the GlenMartin application consists of Bollinger, Stoddard and Perry Counties in southeastern Missouri. BPS operates in the towns of Bernie and Parma in Stoddard County (the "BPS Territory"). The BPS Territory covers approximately 50 square miles, or 2.7% of GlenMartin's Proposed Service Area. BPS is an affiliate of BPS Telephone, the incumbent local exchange carrier (ILEC) serving this area.

The BPS Territory is an area served by BPS and at least 4 other broadband service providers. BPS alone provides universal broadband coverage to 100% of the potential subscribers within the BPS Territory and provides broadband service (as defined by the NOFA as downstream speeds of 768 kbs or higher) to approximately 33% of those potential subscribers.

BPS has consistently and effectively advertised the availability of broadband Internet access at speeds of 3 Mbps and higher throughout the BPS Territory (advertisements attached). Color flyers promoting broadband are inserted into every monthly bill mailed to all BPS customers. The attached flyer promotes the availability of 6 Mbps broadband access. BPS has also advertised in the local media in an

effort to reach out to new customers. The attached advertisement ran most recently in The Bernie Banner four times during the month of July 2009 – on 07/09, 07/16, 07/23 and 07/30.

BPS, one of at least 5 incumbent broadband service providers in the BPS Territory, has enough broadband penetration to raise significant doubt about any description of the Proposed Service Area as “unserved” or “underserved.”

Submitter: NewWave Communications

Comment: NewWave serves this area with 42% market penetrations and 3 MG or higher service available to all. In addition, according to data compiled by the Media Business Corporation, an independent research firm, NewWave and its digital subscriber line competitors serve over 40% of homes passed in this particular market. As a result, this market is adequately serviced by NewWave and its competitors.

Submitter: Boycom Cablevision Inc.

Comment: Boycom Cablevision Inc. is a borrower in the RUS Broadband loan program and currently has an upgrade project in progress using the RUS loan program funding. The upgrade will cover its Butler county, Wappapello, Puxico, Fisk and Qulin MO service areas. Once completed it will allow high speed data services in excess of 10 Mbps Downstream and 3 Mbps Upstream.

-----**Service Area:** 15 Dexter Perry

Submitter: Charter Communications

Comment: Charter Communications (‘Charter’), a broadband service provider, has invested capital to provide a full range of Broadband services, including High Speed Internet services, in this service area. The applicant’s request in the proposed un-served service area would create an overlap in Charter’s service area. Charter’s response includes the necessary information to validate the overlapping condition as a result of this applicant’s request.

-----**Service Area:** 15 Dexter Bollinger

Submitter: Utopian Wireless Corporation

Comment: Proprietary data regarding actual service provider broadband penetration in the proposed service area for this application demonstrates the area is already served by broadband options and therefore this application is ineligible for funding pursuant to the requirements of the Broadband Initiatives Program (BIP) and Broadband Technology Opportunities Program (BTOP).

Submitter: Boycom Cablevision Inc.

Comment: Boycom Cablevision Inc. is a borrower in the RUS Broadband loan program and currently has an upgrade project in progress using the RUS loan program funding. The upgrade will cover its Butler County, Wappapello, Puxico, Fisk and Qulin MO service areas. Once completed it will allow high speed data services in excess of 10 Mbps Downstream and 3 Mbps Upstream. Boycom Cablevision Inc. also has cable service in the Marble Hill, MO in Bollinger Co. This system is planned to be tied to our Puxico system via fiber to access high speed data.