To the Broadband Opportunity Council,

We are a small company that is launching wireless broadband service in a rural area of Virginia. Currently, the majority of county is without any broadband options apart from satellite. We have become well versed in the challenges that face internet service providers operating in rural areas like ours.

In our opinion the most important thing the federal government can do to enable broadband access for small rural communities is to minimize the regulatory burden for the companies who are trying to serve those communities. The single biggest threat to our business model, and the hopes of thousands of county residents to enjoy modern internet access, is the possible classification of internet service providers as Title II providers. If this change is made, we will almost certainly be forced to cancel our roll-out of rural internet service due to the enormous costs that the classification would impose on us.

We urge the federal government, and the Executive Branch specifically, to rethink this approach as it puts an undue burden on the smaller internet service providers who are key to enabling broadband access to communities too small to attract the attention of large service providers.

Deborah Blake
President
CompassPoint Technologies, LLC