

CHAMBER OF COMMERCE
OF THE
UNITED STATES OF AMERICA

Ann M. Beauchesne
Senior Vice President
National Security And Emergency Preparedness

1615 H Street, NW
Washington, DC 20062-2000
(202) 463-3100
abeauchesne@uschamber.com

July 28, 2017

Via counter_botnet_RFC@ntia.doc.gov

Evelyn L. Remaley
Deputy Associate Administrator
National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue NW, Room 4725
Washington, DC 20230

Subject: Promoting Stakeholder Action Against Botnets and Other Automated Threats

Dear Ms. Remaley:

The U.S. Chamber of Commerce, the world's largest business federation representing the interests of more than 3 million businesses of all sizes, sectors, and regions, as well as state and local chambers and industry associations, welcomes the opportunity to respond to the National Telecommunications and Information Administration's (NTIA's) request for comments on *Promoting Stakeholder Action Against Botnets and Other Automated Threats*.¹

Section 2(d) of the administration's May 2017 executive order, *Strengthening the Cybersecurity of Federal Networks and Critical Infrastructure*, directs the Commerce and Homeland Security departments to jointly "lead an open and transparent process to identify and promote action by appropriate stakeholders to improve the resilience of the internet and communications ecosystem and to encourage collaboration with the goal of dramatically reducing threats perpetrated by automated and distributed attacks," particularly botnets.²

NTIA's notice says that botnets are used for a variety of malicious activities, but distributed denial of service (DDoS) attacks are a critical threat, and developing collaborative solutions to prevent and weaken these attacks is a priority. As new scenarios emerge, *including those exploiting Internet of Things (IoT) devices*, there is a pressing need for collaboration across a diverse set of cyber stakeholders, NTIA notes.

Businesses and government are increasingly playing key roles to disrupt botnets. The Chamber does not seek to address all the questions in the NTIA's notice. Private organizations are continuing to develop their approaches to topics such as attack mitigation and endpoint prevention.³

The Chamber's letter emphasizes that policymakers should consider several guideposts for tackling the IoT and cybersecurity, including within the context of botnets and DDoS attacks. The National Institute of Standards and Technology's (NIST's) July 11–12, 2017, workshop *Enhancing Resilience of the Internet and Communications Ecosystem* dealt extensively with IoT-related products, threats, and vulnerabilities.⁴

The Chamber's goal is to help industry and government stop illicit botnets, such as the Mirai botnet, which can execute crippling DDoS attacks on private- and public-sector victims alike. We also want to ensure that industry actors across the entire cyber ecosystem have the policy and legal tools (e.g., cost recovery and liability protection) they need to stifle botnets before they become powerful weapons on the internet. It's not clear such tools exist today.⁵

Summary: The Internet of Things (IoT) Will Further Economic Growth; Smart Risk Management Principles and Policies Are Fundamental to Sound Security

The U.S. Chamber of Commerce is optimistic about the future of the IoT, which continues the decades-long trend of connecting networks of objects through the internet. The IoT will significantly affect many aspects of the economy, and the Chamber wants to constructively shape the breadth and nature of its eventual impact. Indeed, many observers predict that the expansion of the IoT will bring positive benefits through enhanced integration, efficiency, and productivity across many sectors of the U.S. and global economies.

Meaningful aspects of the IoT, including guarding against botnets and other automated threats, will also influence economic growth, infrastructure and cities, and individual consumers. Fundamental cyber principles the Chamber will push to foster beneficial outcomes of the IoT are as follows:

- Managing cyber risk across the internet and communications ecosystem is central to growing the IoT and increasing businesses' gains.
- The business community will promote policies favorable to the security and competitiveness of the digital ecosystem.
- IoT cybersecurity is best when it's embedded in global and industry-driven standards.
- Public-private collaboration needs to advance industry interests.

Overview: The Rapidly Emerging IoT Is Composed of Physical Things and Services

Descriptions of the IoT vary across stakeholders, yet the IoT generally refers to networks of objects that communicate with other objects and with computers through the internet.⁶ The things may include virtually any object (e.g., a motion sensor) for which remote communication, data collection, or control may be useful—including vehicles, appliances, medical devices, electric grids, transportation infrastructure, manufacturing equipment, and agricultural systems. The emerging IoT may also more broadly affect economic growth, infrastructure and cities, and individual consumers.

To be sure, the IoT is more than just physical things. It includes services (e.g., smartphone applications) that support and depend on devices, as well as the connections among the devices, networks, and systems. In other words, the IoT potentially involves vast numbers and types of interconnections between objects and systems. It is widely considered the next major stage in the evolution of cyberspace.⁷

The Chamber views the IoT as composed of two major segments—consumer IoT and industrial IoT.⁸ There is also a distinction emerging between managed and unmanaged IoT, in which some IoT services and devices are consumer deployed, while others are part of value-added services and products administered by third-party providers (e.g., cloud-based platforms).

The Chamber believes the revolutionary benefits of the IoT will be realized only in an environment that prioritizes specific activities by industry and government, particularly managing cyber risk and avoiding regulations that would stunt IoT innovation and deployments. The federal government, led by the Department of Commerce, should strive toward public-private collaboration, interagency coordination, and global engagement, especially with respect to standardization.⁹

Managing Risk Across the Internet and Communications Ecosystem Is Key to Growing the IoT and Increasing Businesses' Gains

Many companies go to great lengths to incorporate security into the design phase of IoT devices and services they sell globally. The Chamber wants device makers, service providers, and buyers to gain from the business community leading the development of state-of-the-art IoT components and leveraging sound risk management approaches in diverse settings such as manufacturing, transportation, energy, and health care.

Strong IoT security should be a win-win proposition for makers, providers, and purchasers.¹⁰ Indeed, the IoT could dramatically unleash significant economic growth across the country and the world. According to a frequently cited report, approximately 50 billion devices will be connected to the internet by 2020. According to the Chamber's estimates, the IoT could add roughly \$15 trillion to global GDP over the next 20 years. By other accounts, the IoT could have a cumulative economic impact of \$3.9 trillion to \$11 trillion per year by 2025.¹¹

Sound private sector-led IoT risk management initiatives can create a virtuous cycle of security in which consumers seek out secure devices and services, and industry stakeholders prioritize security in the design, production, and improvement phases of their offerings. Different sets of flexible cybersecurity best practices will be relevant for different IoT audiences, ranging from producers to network operators to users.

The Chamber, which has members operating throughout the entire IoT landscape, urges IoT stakeholders to mitigate risks in this technological environment so that hazards to businesses' cybersecurity do not pool at any given point. Unmitigated risk and threats could create perils not only for companies and sectors but for the IoT at large.¹²

There is no silver bullet to managing the security of the IoT ecosystem. The myriad, fast-moving threats that seek to compromise the IoT are borderless and include nation-states, organized crime, hacktivists, and terrorists that businesses cannot tackle alone.

Industry Will Promote Policies Favorable to the Security and Competitiveness of the Digital Ecosystem

Regulatory relief and reform are at the top of the Chamber's 2017 growth agenda. Businesses cannot expand and create jobs if they are burdened by complex and expensive regulations.¹³ The vast potential of the IoT will be realized only in a hospitable policy climate. The explosive growth of the internet in the 1990s resulted from a minimal regulatory environment, which has been the foundation for U.S. global internet leadership.

Today, leading industry stakeholders are more attuned to the importance that cybersecurity brings to the marketplace.¹⁴ While perfect security of network-connected devices is ambitious, the Chamber urges all stakeholders to make the cybersecurity of the IoT a priority—not simply for security's own sake but for the end-to-end well-being of the IoT ecosystem.¹⁵

The Chamber believes IoT-specific mandates or guidance, including ones related to security and privacy, are unnecessary.¹⁶ As with other areas of cybersecurity (e.g., critical infrastructure), prescriptive legislation and regulations will have negative consequences on businesses and consumers. For example, IoT-related security mandates will slow innovation and quickly become obsolete compared with threat actors that can circumvent compliance-based regimes. The Chamber will push back against governmental actions that attempt to restrict a rapidly evolving field like the IoT.¹⁷

Further, overlapping and/or conflicting red tape at the federal, state, and local levels will impose unnecessary costs on businesses and erode the economies of scale needed for successful IoT penetration across the economy. So, too, fragmented national cybersecurity regimes will threaten important policy goals such as fostering the international interoperability of the internet and connected technologies and establishing meaningful information-sharing relationships among multiple public and private parties.

Maureen Ohlhausen, commissioner of the Federal Trade Commission, put it well when she said, "It is thus vital that government officials, like myself, approach new technologies with a dose of *regulatory humility* [italics added]."¹⁸ In a similar vein, it's constructive that FTC has said in its writings, "[T]here is great potential for innovation in this area, and that legislation aimed specifically at the IoT at this stage would be premature."¹⁹

Any policy effort needs to urge greater awareness by consumers about cybersecurity. Users will be a critical part of securing the IoT, given the swift pace of technical innovation and the speed of IoT availability in the marketplace.²⁰ Buyers need to manage their devices, use passwords and other security-enhancing tools,

accept provider updates, and be knowledgeable about connectivity security (e.g., Wi-Fi), among other cybersecurity basics.

IoT innovators are concerned about liability, which is a real threat and could negatively affect innovation.²¹ Fears expressed by some about IoT security have been exploited by opportunists to target companies that make sound investments in the IoT. Such claims can lead to nonmeritorious lawsuits. For instance, certain vulnerability disclosures have led to class action suits, even when no unauthorized intrusion of a technology product or system occurred. And with the benefit of hindsight, alleged security issues can be the basis for unwarranted claims against industry regarding deception or unreasonable practices.²²

Instead of pursuing punitive measures, policymakers should look for creative ways to reduce barriers to innovation and limit undue risk of liability to encourage desired information sharing, communication, and product development.

IoT Cybersecurity Is Best When Embedded in Global and Industry-Driven Standards

Cybersecurity standards and best practices are optimally led by the private sector and adopted on a voluntary basis. They are most effective when developed and recognized globally. Such an approach avoids burdening multinational enterprises and IoT adopters with the requirements of multiple, and often conflicting, jurisdictions.

Misplaced or unintended policy constraints will limit U.S. competitiveness in the global marketplace.²³ The Chamber welcomes the Department of Commerce’s commitment to “advocate against attempts by governments to impose top-down, technology-specific ‘solutions’ to IoT standardization needs.”²⁴

International policymakers should align IoT security programs with industry-backed approaches to risk management, such as the NIST *Framework for Improving Critical Infrastructure Cybersecurity* (the framework). The framework is biased toward a standards- and technology-neutral approach to managing cyber risks. Moreover, policymakers need to support NIST’s strategic engagement in international standardization to attain U.S. cyber objectives.²⁵

Public-Private Collaboration Needs to Advance Industry Interests

Public-private partnerships are critical to addressing IoT cybersecurity.²⁶ Four examples highlight the importance of quality collaboration.²⁷ First, the NTIA’s January 2017 *Green Paper: Fostering the Advancement of the Internet of Things* (the *Green Paper*) assesses what actions stakeholders should take to advance the IoT, including matters relating to cybersecurity.

The Chamber generally agrees with the agency’s overall approach to public-private collaboration. “Over the past few decades in the United States,” the NTIA observes, “[T]he role of government largely has been to establish and support an environment that allows technology to grow and thrive.” Rather than intervening prematurely in the nascent, rapidly changing IoT marketplace, the NTIA’s *Green Paper* stresses the role of government is to establish and support an environment that

promotes the development and progress of emerging technologies by “[e]ncouraging private sector leadership in technology and standards development, and using a multistakeholder approach to policy making.”²⁸

Second, the NTIA is also assembling a cybersecurity-focused multistakeholder process to address IoT security upgradability and patching of consumer devices that could prove helpful to interested parties. The Chamber believes the NTIA IoT security upgradability and patching effort and related activities can advance the private sector’s interest in collaborative, voluntary best practices and shared information.

Third, NIST did an admirable job of convening many organizations to develop the framework. The Chamber believes the department is well positioned to convene stakeholders to identify existing standards and guidance to enhance the security and resilience of the IoT.²⁹

Fourth, the Chamber recognizes the nonbinding principles the Department of Homeland Security put forward in its 2016 blueprint for securing the IoT across a range of design, manufacturing, and deployment activities. The Chamber looks forward to working with DHS leadership on improving the resilience of the IoT.³⁰

NTIA’s request for public feedback on policy prescriptions to curtail botnets and other automated cyberattacks continues the agency’s practical work alongside industry to bolster the resilience of the internet ecosystem. The Chamber’s goal is to help the business community fashion an online environment where market actors can thrive, increasingly free of malicious activity.

The Chamber urges all stakeholders to play their parts to reduce risks associated with botnets and DDoS activity. Consumers need to demand secure devices and services. Companies that prioritize strong security should be rewarded through increased sales and market share. In addition, it is crucial that policymakers approach new IoT technologies with a dose of regulatory humility. There is abundant potential for innovation in this space. Legislation and other policies targeted specifically at the IoT would likely be detrimental to the creation of leading edge products and services.

If you have any questions or need more information, please do not hesitate to contact me (abeauchesne@uschamber.com; 202-463-3100) or my colleague Matthew Eggers (meggers@uschamber.com; 202-463-5619).

Sincerely,



Ann M. Beauchesne
Senior Vice President



Matthew J. Eggers
Executive Director, Cybersecurity Policy

Notes

¹ www.federalregister.gov/documents/2017/06/13/2017-12192/promoting-stakeholder-action-against-botnets-and-other-automated-threats

² www.whitehouse.gov/the-press-office/2017/05/11/presidential-executive-order-strengthening-cybersecurity-federal

³ For example, see a July 17, 2017, white paper by the Communications Sector Coordinating Council on botnets. www.comms-scc.org/botnets

⁴ “Industry leader recommends consumer ‘rebates’ for IoT security at NIST meeting,” *Inside Cybersecurity* (July 12, 2017).

<https://insidecybersecurity.com/daily-news/industry-leader-recommends-consumer-rebates-iot-security-nist-meeting>

www.nist.gov/news-events/events/2017/07/enhancing-resilience-internet-and-communications-ecosystem

⁵ In the 114th Congress, the Chamber supported S. 2931, the Botnet Prevention Act of 2016.

www.uschamber.com/sites/default/files/documents/files/160519_s2931_botnetpreventionact_graham_whitehouse.pdf

⁶ The National Telecommunications and Information Administration’s (NTIA’s) January 2017 *Green Paper: Fostering the Advancement of the Internet of Things* (the *Green Paper*) is a significant policy paper regarding the development of the IoT. Some parties argue that strict definitions or labels could inadvertently narrow the scope of the IoT’s potential applications (pg. 5).

www.ntia.doc.gov/files/ntia/publications/iot_green_paper_01122017.pdf

⁷ Congressional Research Service (CRS), *The Internet of Things: Frequently Asked Questions* (October 13, 2015), R44227. <https://fas.org/sgp/crs/misc/R44227.pdf>

⁸ See, particularly, comments filed with the NTIA by the U.S. Chamber Technology Engagement Center (C_TEC) in March 2017 and June 2016.

www.ntia.doc.gov/files/ntia/publications/comments_of_c_tec_3-13-17.pdf

www.ntia.doc.gov/files/ntia/publications/cati.iotcommentsfinal.pdf

In March 2017, the Information Technology Industry Council (ITI) wrote to the NTIA concerning the *Green Paper* and said the IoT encompasses consumer IoT and industrial IoT. Consumer IoT devices include household appliances, wearables, and smart phones; industrial IoT devices include factory equipment, building systems, and digital signage (pg. 2). www.ntia.doc.gov/files/ntia/publications/iti.pdf

⁹ NTIA *Green Paper*, pgs. 11, 13.

¹⁰ *2017 Cybersecurity Policy Priorities (Select Examples)*, Chamber’s National Security and Emergency Preparedness Department (March 2017).

www.uschamber.com/sites/default/files/u.s._chamber_cyber_priorities_2017_short_version_final_march_2017.pdf

¹¹ www.ntia.doc.gov/files/ntia/publications/cati.iotcommentsfinal.pdf (pgs. 4–5)

¹² The Chamber’s October 2016 *Statement on Encryption Policy and Cybersecurity* endorses robust encryption for information, including data at rest and data in motion.

www.uschamber.com/sites/default/files/documents/files/us_chamber_encryption-cyber_policy_statement_oct_14_2016_final_1_0.pdf

¹³ Chamber’s *2017 State of American Business Address* (January 11, 2017).

www.uschamber.com/speech/2017-state-american-business-address

Chamber’s *The State of American Business: Fixing Our Broken Regulatory Process* (February 13, 2017)

www.uschamber.com/above-the-fold/the-state-american-business-fixing-our-broken-regulatory-process

¹⁴ See, for example, IBM *Security's Five Indisputable Facts About IoT Security* (February 2017). www-01.ibm.com/common/ssi/cgi-bin/ssialias?htmlfid=SEF03018USEN.

The Broadband Internet Technical Advisory Group *Internet of Things (IoT) Security and Privacy Recommendations* (November 2016). www.bitag.org/report-internet-of-things-security-privacy-recommendations.php

¹⁵ The National Security Telecommunications Advisory Committee (NSTAC) found that “IoT adoption will increase in both speed and scope, and that it will impact virtually all sectors of our society. The Nation’s challenge is ensuring that the IoT’s adoption does not create undue risk. Additionally, the NSTAC determined that there is a small—and rapidly closing—window to ensure that IoT is adopted in a way that maximizes security and minimizes risk.” The *NSTAC Report to the President on the Internet of Things* (November 19, 2014), pg. ES-1. www.dhs.gov/sites/default/files/publications/NSTAC%20Report%20to%20the%20President%20on%20the%20Internet%20of%20Things%20Nov%202014%20%28updat%20%20%20.pdf

Also see the opening statement of Rep. Fred Upton at a House Energy and Commerce joint Subcommittee on Commerce, Manufacturing, and Trade and Subcommittee on Communications and Technology hearing, “Understanding the Role of Connected Devices in Recent Cyber Attacks” (November 16, 2016). <http://docs.house.gov/meetings/IF/IF17/20161116/105418/HHRG-114-IF17-MState-U000031-20161116.pdf>

Cisco noted in its March 2017 letter to NTIA on the *Green Paper*, “As we gain greater experience managing the risks and benefits of [IoT] technologies, governments should continue to *forbear from developing regulatory approaches* to the IoT marketplace [italics added]” (pg. 7). www.ntia.doc.gov/files/ntia/publications/cisco_ntia_supplemental_iot_comments_03_13_2017_final.pdf

¹⁶ Comments of the staff of the Federal Trade Commission’s Bureau of Consumer Protection and Office of Policy Planning in response to NTIA’s April 2016 notice and request for comments, *The Benefits, Challenges, and Potential Roles for the Government in Fostering the Advancement of the Internet of Things* (June 2016), pgs. 13–14. www.ntia.doc.gov/files/ntia/publications/p165403_ftc_staff_comment_before_ntia_in_docket_no_160331_306-6306-01.pdf
www.ntia.doc.gov/files/ntia/publications/comments_of_c_tec_3-13-17.pdf

The IoT and cybersecurity do not raise novel privacy issues. The Chamber’s comments on privacy are cited on pg. 31 of the NTIA *Green Paper*. We agree with ITI’s March 2017 comments to the agency. ITI wrote that “a significant amount of IoT data will often have no connection to a person or individual. . . . [M]any of the privacy issues arising in the IoT context are nonetheless not new, as IoT applications where data on individuals is collected, the collection, use, sharing, and protection of such data are already subject to existing laws” (pgs. 4–5). www.ntia.doc.gov/files/ntia/publications/iti.pdf

¹⁷ The NTIA *Green Paper* says, “Threats and vulnerabilities are constantly evolving. Predefined solutions quickly become obsolete or even provide bad actors with a roadmap for attack, the U.S. Chamber of Commerce noted. Many commenters stated that regulators must allow developers the flexibility to create cutting-edge improvements to defend their products and services and protect their users” (pg. 25).

In March 2017, USTelecom wrote to the NTIA on the *Green Paper* to say that the Department of Commerce and the NTIA “should encourage regulators to work with industry to identify potential cybersecurity gaps and distribute responsibilities across the broad ecosystem of device manufactures, applications developers, network service providers and others. Regulators . . . can *adopt more innovative and flexible means of collaboration* with industry [italics added]” (pg. 5). www.ntia.doc.gov/files/ntia/publications/ustelecom-comments-ntia-iot-2017-03-13-final.pdf

¹⁸ Remarks of FTC Commissioner Maureen Ohlhausen, *Promoting an Internet of Inclusion: More Things AND More People, Consumer Electronics Show* (January 8, 2014), pgs. 1–2.

www.ftc.gov/sites/default/files/documents/public_statements/promoting-internet-inclusion-more-things-more-people/140107ces-iot.pdf
www.ntia.doc.gov/files/ntia/publications/cati.iotcommentsfinal.pdf

¹⁹ FTC staff report, *Internet of Things: Privacy & Security in a Connected World* (January 2015), pgs. vii, 49.

www.ftc.gov/system/files/documents/reports/federal-trade-commission-staff-report-november-2013-workshop-entitled-internet-things-privacy/150127iotrpt.pdf

²⁰ In its March 2017 comments to the NTIA regarding the *Green Paper*, Microsoft urged the Department of Commerce to acknowledge that basic cyber hygiene is a cybersecurity priority in the IoT space. “[M]any responsible technology providers ship patches on a regular basis, but users often fail to apply them,” the company noted (pg. 5).

www.ntia.doc.gov/files/ntia/publications/microsoft_corporations_response_to_the_green_paper_-_march_2017.pdf

In its March 2017 letter to the NTIA pertaining to the *Green Paper*, Cisco noted the usefulness of the FTC’s *Start with Security: A Guide for Business*, which distills practical lessons businesses can learn from the agency’s casework on security.

www.ntia.doc.gov/files/ntia/publications/cisco_ntia_supplemental_iot_comments_03_13_2017_final.pdf

²¹ In December 2016, the Commission on Enhancing National Cybersecurity’s *Report on Securing and Growing the Digital Economy* called for the Department of Justice to lead an interagency study with the Department of Commerce and the Department of Homeland Security, among other agencies, and the private sector to “assess the current state of the law with regard to liability for harm caused by faulty IoT devices and provide recommendations within 180 days” (pg. 25).

www.nist.gov/sites/default/files/documents/2016/12/02/cybersecurity-commission-report-final-post.pdf

²² In its March 2017 comments to NTIA on the *Green Paper*, the Security Industry Association said, “[T]here is a significant challenge not explicitly cited in the green paper—an uncertain or hostile legal environment that could deter IoT developers and limit the benefits of IoT devices for consumers. . . . IoT regulation by litigation is not a transparent or economically desirable policy solution to address concerns, and could be a serious impediment to growth and raise high-cost barriers to entry for small businesses” (pg. 3). www.ntia.doc.gov/files/ntia/publications/iot_rpc_pt.2_sia.pdf

²³ “The knee-jerk reaction might be to regulate the Internet of Things, [but] . . . the question is whether we need a more holistic solution. *The United States can’t regulate the world*. Standards applied to American-designed, American-manufactured, or American-sold device won’t capture the millions of devices purchased by the billions of people around the world [italics added].”

This quote is taken from Rep. Greg Walden’s opening remarks at a House Energy and Commerce joint Subcommittee on Commerce, Manufacturing, and Trade and Subcommittee on Communications and Technology hearing, “Understanding the Role of Connected Devices in Recent Cyber Attacks”

(November 16, 2016).

<http://docs.house.gov/meetings/IF/IF17/20161116/105418/HHRG-114-IF17-MState-W000791-20161116.pdf>

²⁴ NTIA *Green Paper*, pg. 13.

²⁵ Chamber letter to NIST, *Draft Report on Strategic U.S. Government Engagement in International Standardization to Achieve U.S. Objectives for Cybersecurity* (September 24, 2015).

www.uschamber.com/sites/default/files/september_24_2017_chamber_comments_draft_nistir_8074_intl_cyber_standardization_final.pdf

²⁶ In its March 2017 letter to the NTIA concerning the *Green Paper*, USTelecom wrote that it “supports the [Department of Commerce’s] principle to convene stakeholders to address public policy challenges. In recent years, U.S. Government policy in an area of critical impact on IoT, namely cybersecurity, has been predicated on the assumption that a partnership between industry and government is superior to any prescriptive compliance regime, which, by its nature, would lack flexibility to respond promptly to new

threats and potentially undermine security by providing the playbook for bad actors to exploit” (pg. 9). www.ntia.doc.gov/files/ntia/publications/ustelecom-comments-ntia-iot-2017-03-13-final.pdf

²⁷ In its March 2017 comments to NTIA on the *Green Paper*, Samsung wrote, “[P]rivate sector leadership is critical to the success of the IoT in particular and technology growth and development in general. Yet collaboration between the government and private sector is essential to addressing challenges such as security and maintaining an open, global market for IoT technologies” (pg. 1). www.ntia.doc.gov/files/ntia/publications/samsung_commerce-iot_comments_2017-03-13-c1.pdf

²⁸ NTIA *Green Paper*, pg. 2.

²⁹ In its March 2017 comments to the NTIA regarding the *Green Paper*, the American Cable Association said, “The NIST Cybersecurity Framework also provides a good model for the role of government in developing cybersecurity policies, as the Framework itself is the result of a highly collaborative effort between government and the private sector. While the government has a crucial role to play, it can be most helpful as a facilitator and convenor—bringing together a diverse network of stakeholders to develop solutions” (pg. 5). <https://www.ntia.doc.gov/files/ntia/publications/aca.pdf>

³⁰ The Department of Homeland Security’s paper says these principles are intended for IoT developers, IoT manufacturers, service providers, and industrial and business-level consumers. See *Strategic Principles for Securing the Internet of Things (IoT), Version 1.0* (November 15, 2016). www.dhs.gov/securingtheIoT