

Broadband USA Applications Database

Applicant Name: Greenfly Networks Inc.

Public Notice Submissions

-----**Service Area:** GLENDIVE

Submitter: Mid-Rivers Communications

Comment: As shown on our response map, the communities of Glendive and West Glendive, and the entire Proposed Funded Service Area designated by the Applicant, are NOT UNDERSERVED as the Applicant has indicated. Mid-Rivers Communications currently provides and advertises broadband services up to 10 Mbps DOWNSTREAM / 1 Mbps UPSTREAM in and around the community of Glendive, Montana, and up to 3 Mbps DOWNSTREAM / 1 Mbps UPSTREAM in the community of West Glendive, Montana. Broadband up to 12 Mbps / 2 Mbps can also be provided upon request in the Glendive area, in addition to Business Internet and Ethernet services scalable up to symmetrical speeds of 100 Mbps. We can and do currently offer these services to the key community facilities in this area, including the hospital, schools, community college, and several other institutions, businesses and residents. Glendive already enjoys a competitive broadband environment as at least one other broadband provider currently serves the community.

-----**Service Area:** RED LODGE

Submitter: Cable Montana, LLC

Comment: Cable Montana offers high speed data with more than 3 Meg download speeds to all of Red Lodge, MT. Currently Cable Montana serves 35% of the homes in Red Lodge. Qwest also provides high speed data services and Cable Montana competes with them for market share. Given that two providers already offer high speed data service, it does not seem necessary to provide additional funding to build out a last mile project in Red Lodge, MT.

Submitter: Qwest

Comment: As authorized by the BIP and BTOP Notice of Funds Availability and the Public Notice associated with the publication of BIP and BTOP broadband infrastructure project funding applications found on the BroadbandUSA.gov website, Qwest responds with broadband service data to the application of Greenfly Networks Inc for funding for an area represented as “underserved” that is located, in whole or in part, in Qwest’s broadband service area.

-----**Service Area:** SIDNEY

Submitter: Mid-Rivers Communications

Comment: As shown on our response map, the community of Sidney, Montana, and the entire Proposed Funded Service Area designated by the Applicant, is NOT UNDERSERVED. Mid-Rivers Communications currently provides and advertises broadband services of up to 10 Mbps DOWNSTREAM / 1 Mbps UPSTREAM in Sidney, and broadband speeds of up to 12 Mbps / 2 Mbps are also provided upon request. Business Internet and Business Ethernet services scalable up to symmetrical speeds of 100 Mbps are also available and being provided to entities in the community today. We currently offer affordable, wireline broadband to the key community facilities in Sidney, including hospital, the school district, and nearly 2,000 other institutions, State and Federal agencies, businesses and residents.

-----**Service Area:** LIVINGSTON

Submitter: Bresnan Communications

Comment: Based on our research and exposure in this service area, we’ve concluded that this proposed funded service area fails to meet the NOFA definitions of underserved or unserved as defined in NOFA.

Bresnan, along with other local telcos such as Qwest, provide broadband service in this service area via cable modem and DSL technology. Bresnan provides several tiers of broadband service with download speeds ranging from 1.5mbps to 15mbps.

Our market research and in-depth knowledge of our markets show that we occupy approximately 45-55% of the market share of broadband subscribers in this market, with the remaining distributed among incumbent telcos. With the subscribers and penetration levels entered below, this market area exceeds the penetration and access thresholds as defined in the NOFA, thus making this application ineligible for BTOP/BIP funds in this proposed funded service area.

We have outlined our service areas on the mapping tool provided. Also, see the attached supporting document for additional information regarding our product offering and price points in this market. We also entered confidential and sensitive subscriber details to support our case.

-----**Service Area:** COLSTRIP

Submitter: Cable Montana, LLC

Comment: Cable Montana offers high speed data with 3 Meg download speed in Colstrip, MT. We launched high speed data service in December 2007 and have seen a steady increase in customers. We are not the only high speed internet provider in Colstrip. We also compete with the local telephone company which offers DSL service. Given that two providers already offer high speed data service, it does not seem necessary to provide additional funds to build out a last mile project in Colstrip, MT.

-----**Service Area:** HAMILTON

Submitter: DigitalBridge Communications Corp.

Comment: DigitalBridge Communications (“DBC”) currently offers true 4G, WiMAX broadband service in the applicant’s PFSA, serving an active base of residential and business subscribers in the PFSA. Other companies also serve the PFSA - DBC actively competes with cable (Bresnan) and DSL (Qwest) broadband providers in the PFSA. DBC has 100% overlap of its coverage with the PFSA based on households served.

Submitter: Bresnan Communications

Comment: Based on our research and exposure in this service area, we've concluded that this proposed funded service area fails to meet the NOFA definitions of underserved or unserved as defined in NOFA.

Bresnan, along with other local telcos such as Qwest, provide broadband service in this service area via cable modem and DSL technology. Bresnan provides several tiers of broadband service with download speeds ranging from 1.5mbps to 15mbps.

Our market research and in-depth knowledge of our markets show that we occupy approximately 45-55% of the market share of broadband subscribers in this market, with the remaining distributed among incumbent telcos. With the subscribers and penetration levels entered below, this market area exceeds the penetration and access thresholds as defined in the NOFA, thus making this application ineligible for BTOP/BIP funds in this proposed funded service area.

We have outlined our service areas on the mapping tool provided. Also, see the attached supporting document for additional information regarding our product offering and price points in this market. We also entered confidential and sensitive subscriber details to support our case.

Submitter: qwest

Comment: As authorized by the BIP and BTOP Notice of Funds Availability and the Public Notice associated with the publication of BIP and BTOP broadband infrastructure project funding applications found on the BroadbandUSA.gov website, Qwest responds with broadband service data to the application of Greenfly Networks Inc for funding for an area represented as "underserved" that is located, in whole or in part, in Qwest's broadband service area.

-----**Service Area:** MILES CITY

Submitter: Mid-Rivers Communications

Comment: As shown on our response map, the community of Miles City, Montana, and the entire Proposed Funded Service Area designated by the Applicant, is NOT UNDERSERVED. Mid-Rivers Communications currently provides and advertises broadband services of up to 10 Mbps DOWNSTREAM / 1 Mbps UPSTREAM in Miles City, in competition with at least one other provider. Broadband speeds of up to 12 Mbps / 2 Mbps are also provided upon request, in addition to Business Internet and Business Ethernet services scalable to symmetrical speeds of up to 100 Mbps. We can and do currently offer these services to the key community facilities in Miles City, including the hospital, school district, community college, and over 2,700 other institutions, State and Federal agencies, businesses and residents.

-----**Service Area:** FORSYTH

Submitter: Cable Montana, LLC

Comment: Cable Montana offers high speed data services with 3 Meg download speeds in Forsyth, MT. Our HSD penetration is 13%. We are not the only high speed internet provider in Forsyth. We also compete with Range Telephone, the local telephone provider, which offers DSL services in Forsyth. Given that two providers already offer high speed data service, it does not seem necessary to provide additional funding to build out a last mile project in Forsyth, MT.

Submitter: Range Telephone Cooperative

Comment: Range Telephone Cooperative, Inc. (Range) is an Independent Local Exchange Carrier (ILEC) and a Competitive Local Exchange Carrier (CLEC) serving 5490 access lines in rural Southeastern Montana. Range service area includes the Northern Cheyenne Indian Reservation and a portion of the Crow Reservation including the towns of Lame Deer and Busby, Montana. The counties included are Carter, Custer, Rosebud, Powder River, Treasure and Big Horn in Montana. Range is an active RUS borrower with loan funds due for completed projects and loan funds being requested for new projects and upgrades. Range will start a 5 yr RUS construction plan in 2010 to place buried fiber optic cable in various locations within Range's service area to enhance existing broadband backhaul and provide future FTTH. 73% of Range's serving area subscriber households and business locations are capable of 3mb service today. Approximately 55% of Range residential households in the applicants proposed funded service area already subscribe to 3 mb or 1.5 mb service today.

The applicant's proposed funded service area that overlaps Range's service area in Montana is not unserved or underserved as represented in the applicant's proposal.

With respect to the Greenfly Networks Inc. Broadband application for broadband funds support in the Forsyth, MT exchange, we already can provide 1.5 mb or more of service to the households in the area designated by them. The area we serve is very rural but we still are trying to meet our customer's broadband needs.

Range has been providing excellent communication services to this area for over 10 years. Range used RUS loan funds and internal funds to build the infrastructure in this area to get customers communication service. Range is a Cooperative that is owned by its members and they get the same high quality communication services. We are currently in the process of upgrading our backbone fiber with electronics that will further improve the broadband services in this area. We will utilize RUS loan funds from our recent application (not stimulus related) to eventually try to get our members/customers 100 mb of broadband in the next 4 to 5 years. We have fiber that goes right by this area already as well. We are currently in the process of updating our Central Office switching platform from digital to soft switch which employs IP protocol. The customers in the rural areas of the Forsyth exchange already have access to fiber to the home technology. It was our first venture into that new technology and the customers who have it love it.

Cable Montana also provides cable modem service in the town of Forsyth and that is just one more reason this area is neither unserved or underserved.

Range is very sensitive to its member/owner's needs and we have focused the majority of our efforts on improving broadband services to them. Greenfly Networks Inc. comments that much of the area that they applied for is unserved or underserved are not true in the case of our service area. Range has over 40 employees that work out of that area and already reside in or very near to that area and service those customers professionally.

-----**Service Area:** LAUREL

Submitter: Cable Montana, LLC

Comment: Cable Montana offers high speed data service with more than 3 Meg download speeds to all of Laurel, MT. Currently we have a HSD penetration rate of 40.02% which classifies it as served, not underserved. Rural Broadband also serves Laurel as a wireless internet provider. With both providers, there is no question Laurel, MT is a served community in regards to high speed data services. It does not seem necessary to provide additional funding to build out a last mile project in a completely served community such as Laurel, MT.

Submitter: qwest

Comment: As authorized by the BIP and BTOP Notice of Funds Availability and the Public Notice associated with the publication of BIP and BTOP broadband infrastructure project funding applications found on the BroadbandUSA.gov website, Qwest responds with broadband service data to the application of Greenfly Networks Inc. for funding for an area represented as “underserved” that is located, in whole or in part, in Qwest’s broadband service area.

-----**Service Area:** COLUMBUS

Submitter: Cable Montana, LLC

Comment: Cable Montana offers high speed data service with more than 3 Meg download speeds in Columbus, MT. Our HSD penetration is 20% of homes passed. We are not the only high speed internet provider in Columbus. We also compete with the local telephone company which offers DSL service. Given that two providers already offer high speed data service, it does not seem necessary to provide additional funding to build out a last mile project in Columbus.

Submitter: Qwest

Comment: As authorized by the BIP and BTOP Notice of Funds Availability and the Public Notice associated with the publication of BIP and BTOP broadband infrastructure project funding applications found on the BroadbandUSA.gov website, Qwest responds with broadband service data to the application of Greenfly Networks Inc for funding for an area represented as “underserved” that is located, in whole or in part, in Qwest’s broadband service area.

-----**Service Area:** BELGRADE

Submitter: Bresnan Communications

Comment: Based on our research and exposure in this service area, we've concluded that this proposed funded service area fails to meet the NOFA definitions of underserved or unserved as defined in NOFA.

Bresnan, along with other local telcos such as Qwest, provide broadband service in this service area via cable modem and DSL technology. Bresnan provides several tiers of broadband service with download speeds ranging from 1.5mbps to 15mbps.

Our market research and in-depth knowledge of our markets show that we occupy approximately 45-55% of the market share of broadband subscribers in this market, with the remaining distributed among incumbent telcos. With the subscribers and penetration levels entered below, this market area exceeds the penetration and access thresholds as defined in the NOFA, thus making this application ineligible for BTOP/BIP funds in this proposed funded service area.

We have outlined our service areas on the mapping tool provided. Also, see the attached supporting document for additional information regarding our product offering and price points in this market. We also entered confidential and sensitive subscriber details to support our case.

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