Applicant Name: Spillway Communications

Project Title: Spillway Communications Project

Project Type: Last Mile Remote

Executive Summary

The Spillway Communications Project will expand access to broadband in the St. Martin, St. Landry, Iberville and Pointe Coupee Parishes. The SCP will assist the Act in the government’s efforts to significantly expand the reach and quality of broadband services. The SCP will spur job creation; stimulate long-term economic growth, and narrow gaps in broadband deployment. The SCP will commit to transparency and provide reporting requirements to ensure accountability. The SCP can commence construction promptly and has technical and financial feasibility by being in business since 1983 and servicing underserved and unserved areas. SCP did not include engineering reports or financial Performa’s, because the business is based on the underserved and unserved areas. Organizational capacity has been a vanguard in our business and will continue this program with the support of the grant. The SCP will serve 33,000 people in the unserved area. Wireless and wire line will be available and deliver a minimum of 20 megabits. The SCP plans will incorporate standard rates for subscribers, and substantially reduced pending the level of grants received. The SCP has strategic partners for multiple providers; IBBS, Cox and ATT. For critical community facilities, a 25% discount is planned. The past performance of Spillway Communications is unheralded and the growth of the business is an example of the commitment and capabilities of the management team. SCP will offer the letters of support from the parishes and communities later. Spillway Communications has received franchise agreement from the parishes and is currently installing broadband services in each of these parishes at the present time. This proposal and grant, if awarded, will act as a catalyst to increase the speed to bring the needed broadband service to the communities. The timeline, based on the current ability to expand the service is in the 4 to 6 year range and be accelerated with funding and completed within 36 months. SCP will seek to employ disadvantaged businesses. The budget reflects the historical financial stability of the company and if funded will only serve to assist more clients by reducing the end user cost. Monthly fees will be greatly dictated by the service provider(s). Based on the 26 years of operation in delivering broadband services to the unserved and underserved, , the sustainability of this project is greatly enhanced. The SCP does not anticipate any matching funds, however it is seeking funds from allocated EECBG.