LETTERS OF SUPPORT

MBC MIDDLE MILE EXPANSION

On Thursday, February 3rd, 2022 GO Virginia Region 3 submitted a competitive regional application to the Department of Housing and Community Development (DHCD) for $5,000,000 for the MBC Middle Mile Expansion Project. On March 10, 2022, DHCD awarded the requested $5,000,000 award to Mid-Atlantic Broadband Communities Corporation.

On Tuesday, March 29th, MBC submitted an application requesting $4,000,000 from the Economic Development Administration (EDA) FY 2021 American Rescue Plan Act Economic Adjustment Assistance (ARPA EAA) funding opportunity. The application pool was highly competitive, and the project did not receive funding from EDA. MBC is using the opportunity to apply for the NTIA Middle Mile Grant to keep the project moving forward.

The attached letters of support were used for both the GO Virginia and EDA applications. However, the reference project is the same, and they do support the MBC Middle Mile Expansion project in its entirety.

Internet Service Providers Letters of Support

- Empower Broadband
- Kinex Telecom
- Prince George Electric Cooperative
- River Street Networks

Regional Letters of Support

- Virginia DHCD Support Letter
- Southside Planning District Commission
- DHCD Award of Funds Letter from GO Virginia application
- Go Virginia Region 4 Council
- Go Virginia Region 9 Council
- Virginia Growth Alliance

Local Letters of Support

- Dinwiddie County
- Greensville County
- Lunenburg County
- Mecklenburg County
- City of Petersburg
- Prince Edward County
- Prince George County
- Sussex County

EMPOWER BROADBAND

HEADQUARTERS
P. O. Box 325
Chase City, VA 23924
Phone: 434-372-6244

BRACEY DISTRICT
P. O. Box 129
Bracey, VA 23919
Phone: 434-636-2274

January 26, 2022

Tad Deriso
President & CEO
Mid-Atlantic Broadband Communities Corporation
715 Wilborn Avenue
South Boston, VA 24592

Dear Tad:

We are pleased to provide this letter of support MBC's grant application to GO Virginia and the EDA to expand open-access middle mile fiber networks within our region.

We understand that the project objectives are to build six (6) new middle mile fiber segments that cover nine (9) different localities within GO Virginia Regions 3 & 4. The route will connect over 31 business and industrial parks and provide open access fiber routes to private sector telecom providers.

These new middle mile routes will be beneficial for enhancing the marketability of economic development sites and provide an open-access fiber option that we may use in the future to serve data centers, advanced manufacturers, or other commercial, residential or enterprise customers with our retail broadband services. Development of additional middle mile infrastructure is a positive investment that will enhance opportunities to grow jobs and investments at these business and industrial sites.

As a regional telecom provider, we look forward to working with MBC and the localities to further extend access to broadband and help attract new jobs and investments through our robust network infrastructure. Feel free to contact us with any questions.

Sincerely,

John C. Lee, Jr.
President and CEO

717 East Third Street
Farmville, Virginia 23901

Phone: 434.392.4804
Facsimile: 434.392.8955
Email: info@kinextel.net
www.kinextel.net

January 26, 2022

Tad Deriso
President & CEO
Mid-Atlantic Broadband Communities Corporation
715 Wilborn Avenue
South Boston, VA 24592

Dear Tad:

We are pleased to provide this letter of support MBC's grant application to GO Virginia and the EDA to expand open-access middle mile fiber networks within our region.

We understand that the project objectives are to build six (6) new middle mile fiber segments that cover nine (9) different localities within GO Virginia Regions 3 & 4. The route will connect over 31 business and industrial parks and provide open access fiber routes to private sector telecom providers. Two of these six routes run parallel with our Cumberland main trunk and a trunk line from Kenbridge to South Hill for a total of almost 25 miles. Kinex would like to partner and share costs on those two routes in order to save construction costs for both companies.

These new middle mile routes will be beneficial for enhancing the marketability of economic development sites and provide an open-access fiber option that we may use in the future to serve data centers, advanced manufacturers, or other commercial, residential or enterprise customers with our retail broadband services. Development of additional middle mile infrastructure is a positive investment that will enhance opportunities to grow jobs and investments at these business and industrial sites.

As a regional telecom provider, we look forward to working with MBC and the localities to further extend access to broadband and help attract new jobs and investments through our robust network infrastructure. Feel free to contact us with any questions.

Sincerely,

Jim Garrett
President
Kinex Telecom, Inc.

Prince George Electric Cooperative

7103 General Mahone Highway
Post Office Box 168
Waverly, Virginia 23890-0168
Telephone (804) 834-2424
Fax (804) 834-3544

January 28, 2022

Tad Deriso
President & CEO
Mid-Atlantic Broadband Communities Corporation
715 Wilborn Avenue
South Boston, VA 24592

Dear Tad:

We are pleased to provide this letter of support MBC's grant application to GO Virginia and the EDA to expand open-access middle mile fiber networks within our region.

We understand that the project objectives are to build six (6) new middle mile fiber segments that cover nine (9) different localities within GO Virginia Regions 3 & 4. The route will connect over 31 business and industrial parks and provide open access fiber routes to private sector telecom providers.

These new middle mile routes will be beneficial for enhancing the marketability of economic development sites and provide an open-access fiber option that we may use in the future to serve data centers, advanced manufacturers, or other commercial, residential or enterprise customers with our retail broadband services. Development of additional middle mile infrastructure is a positive investment that will enhance opportunities to grow jobs and investments at these business and industrial sites.

As a regional telecom provider, we look forward to working with MBC and the localities to further extend access to broadband and help attract new jobs and investments through our robust network infrastructure. Feel free to contact us with any questions.

Sincerely,

Casey Logan

Casey Logan P.E.
President & CEO

Date: February 22, 2022

Randy Lail, Chair
GO Virginia Region 3 Council

RE: Mid-Atlantic Broadband Communities Corporation Middle-Mile Expansion Project

Dear Mr. Lail:

This letter expresses our support for Mid-Atlantic Broadband's (MBC) Middle-Mile Expansion Project application for a GO Virginia Statewide Competitive Grant to build a sixty-nine (69) mile open-access fiber-optic network. This project will serve multiple business sites in nine (9) localities throughout GO Virginia Regions 3 and 4, and it will provide high-speed broadband to the region.

Once completed, this infrastructure investment made by MBC, GO Virginia, and the US Economic Development Administration will increase the competitive advantage to the region in the efforts to recruit and retain business investment and the accompanying high-wage jobs. We are confident that MBC's successful non-profit open access business model and long-standing operational experience will ensure the project's success.

Again, we support MBC's application and appreciate the opportunity to be a beneficiary of the efforts of all those involved. Thank you.

Sincerely,

Gregory S. Coltrain

Greg Coltrain
Vice President Business Development

Glenn Youngkin
Governor

Caren Merrick
Secretary of
Commerce and Trade

COMMONWEALTH of VIRGINIA

DEPARTMENT OF
HOUSING AND COMMUNITY DEVELOPMENT

Bryan W. Horn
Director

September 12, 2022

Mr. Alan Davidson
Office of the Assistant Secretary for Communications
and Information and NTIA Administrator
National Telecommunications & Information Administration
U.S. Department of Commerce
1401 Constitution Ave., N.W.
Washington, D.C. 20230

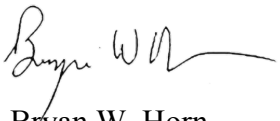
Dear Mr. Davidson;

The Virginia Department of Housing and Community Development operates and coordinates broadband grant efforts throughout the Commonwealth of Virginia. These activities allow us to work proactively with communities and internet service providers to find innovative ways to close the digital divide and ensure our unserved communities receive affordable reliable high speed internet service as quickly as possible.

We have reviewed the Mid-Atlantic Broadband Communities Corporation (MBC) plans for extending their open-access middle mile network into adjacent unserved and underserved communities in southern Virginia. This plan has received letters of support from the local communities, as well as internet service providers (electric cooperatives, other ISP's) that are building last mile broadband infrastructure through a combination of State and Federal grant dollars. MBC was also awarded a $5 Million matching grant from GO Virginia, an innovative economic development program within our Agency, to be used as match for Federal Broadband Infrastructure Grants.

MBC's proposed project to build eight (8) new open-access middle mile fiber segments that will enable internet service providers to use the fiber network to reach remaining unserved areas is consistent with the Governor Youngkin's goal of ensuring all Virginians have access to affordable, reliable high speed internet, and supports their application to the NTIA's Middle Mile Broadband Infrastructure Grant Program.

Sincerely,



Bryan W. Horn
Director
Department of Housing and Community Development

SOUTHSIDE
PLANNING DISTRICT COMMISSION
southsidepdc.org

March 14, 2022

U.S. Department of Commerce
Economic Development Administration
ATTN: Lauren Stuhldreher
Philadelphia Regional Office
Robert N.C. Nix Federal Building
900 Market Street, Room 602
Philadelphia, PA 19107

RE: Mid-Atlantic Broadband Communities Corporation (MBC) Middle Mile Expansion

Dear Ms. Stuhldreher:

The Southside Planning District Commission (SPDC) is pleased to offer this letter of support for the Mid-Atlantic Broadband Communities Corporation's (MBC) application for grant funding under the U.S. Department of Commerce, Economic Development Administration (EDA) American Rescue Plan Act Economic Adjustment Assistance Program. This application will be strengthened with commitment of State matching funds through GO Virginia as well as a private investment by MBC, which will be used to help leverage Federal dollars. The total project budget is $10 Million, of which 40% will be funded by the EDA, 50% will be funded by GO Virginia, and 10% will be funded by MBC.

Broadband expansion is widely accepted as a top priority for improved outcomes in economic development across all sectors, including manufacturing, technology, data centers, agriculture and forestry, and education. With the onset of the coronavirus pandemic, the digital divide is worsening with each passing day due to the increased reliance on broadband for business, education, and healthcare.

MBC is acting in cooperation with the SPDC to implement this project and has partnered with us to assist with grant administration. MBC has given the SPDC sufficient time to review and comment on the proposed project. We are excited to be a part of a large regional project that will encompass portions of two (2) GOVA regions and three (3) Planning District Commissions.

We welcome an opportunity to talk with you should you have any questions or wish to discuss further.

Sincerely,

Deborah B. Gosney
Executive Director

200 S. Mecklenburg Avenue • South Hill, Virginia 23970 • Phone (434) 447-7101 • Fax (434) 447-7104

Glenn A. Youngkin
Governor

Caren Merrick
Secretary of
Commerce and Trade

COMMONWEALTH of VIRGINIA

Bryan W. Horn
Director

DEPARTMENT OF
HOUSING AND COMMUNITY DEVELOPMENT

March 10, 2022

Lauren Stuhldreher
US Economic Development Administration
Robert N.C. Nix Federal Building
900 Market Street, Room 602
Philadelphia, PA

Ms. Stuhldreher,

The Department of Housing and Community Development, administrator of the Virginia Growth and Opportunity Fund of the GO Virginia program, approved $5,000,000 in funding for Mid-Atlantic Broadband Communities, Inc. to support the *MBC Middle Mile Fiber Expansion Project* on March 10, 2022. These funds are available, committed and unencumbered to support the U.S. Economic Development Administration's ARPA EAA Program application for the same project.

Sincerely,

Bryan Horn
Director

Cc The Honorable Caren Merrick Secretary of Commerce and Trade

HOURIGAN

February 2, 2022

Ms. Sara Dunnigan
Virginia Department of Housing and Community Development
Main Street Center
600 East Main Street
Richmond, VA 23219

Dear Sara:

We are pleased to share with you that the Region 4 GROW Capital Jobs Council voted unanimously to endorse the Region 3 Mid-Atlantic Broadband Middle Mile Fiber Expansion application on January 27, 2022. Region 3 serves as the lead region and Region 4 is the partnering region for this competitive application.

This proposed $5,000,000 grant project is extremely important to Region 4 and highly relevant as we partner to support broadband expansion in our region and the state. The project will support our Region's Pharmaceutical Cluster along with our advanced manufacturing sectors. The project will also provide connectivity to numerous potential business sites in our area including the MaMac mega site in Greensville County. We would also note that this project is an integral part of GROW Capital Jobs Growth and Diversification Plan.

In summary, The Region Four Council wholeheartedly offers this letter of support for the Region 3 sponsored MBC Middle Mile Fiber Expansion project.

Sincerely,

Mark J. Hourigan

Mark J. Hourigan
Chair, Region Four Council

July 11, 2022

Nancy Howell Agee
Chair, GO Virginia Board
c/o Virginia Department of Housing and Community Development
600 East Main Street, Suite 300
Richmond, VA 23219

Dear Ms. Howell Agee,

On behalf of the Region 9 Council (Council), this letter is to demonstrate support for the Mid-Atlantic Broadband Communities Corporation (MBC) led by GO Virginia Region 3 and including Region 4.

The Council was provided a copy of the most recent grant proposal that included a cover letter from Randy Lail, Region 3 Chair. The grant applicant team and Region 3 staff provided an overview of the project during the Region 9 Council's Annual Meeting on June 30, 2022. The Council voted unanimously to support this project.

This project aligns with the Region 9 Growth & Diversification plan as it supports middle mile broadband expansion at a key priority site in Region 9, Shannon Hill. The Region 9 Council has demonstrated the importance of this site by supporting the advancement of this site along the Virginia Business Ready Sites Program scale with grant investments.

If there are questions, please contact Shannon Holland, GO Virginia Director, Region 9, at 434.979-5610 extension 103 or sholland@centralvirginia.org.

Regards,

Raymond C. Knott
Chair, FY 2023

February 3, 2022

Mr. Randy Lail, Chair
GO Virginia Region 3 Council

RE: Mid-Atlantic Broadband Communities Corporation Middle-Mile Expansion Project

Dear Mr. Lail:

This letter expresses our support for Mid-Atlantic Broadband's (MBC) Middle-Mile Expansion Project application for a GO Virginia Statewide Competitive Grant to build a sixty-nine (69) mile open-access fiber-optic network. This project will serve multiple business sites in nine (9) localities throughout GO Virginia Regions 3 and 4, and it will provide high-speed broadband to the 1820 acres on three sites; Hillcrest Data Center in Mecklenburg County, Lunenburg Commerce Center in Lunenburg County and MAMac Mega site in Greensville County. The sites to be served lie within both Regions 3 and 4.

Once completed, this infrastructure investment made by MBC, GO Virginia, and the US Economic Development Administration will increase the competitive advantage to the Virginia's Growth Alliance area and its members' localities in our efforts to recruit and retain business investment and the accompanying high-wage jobs. We are confident that MBC's successful non-profit open access business model and long-standing operational experience will ensure the project's success.

Again, we support MBC's application and appreciate the opportunity to be a beneficiary of the efforts of all those involved. Thank you.

Sincerely,

David W. Denny
Executive Director

Phone
540.392.3321

Email
info@daviddenny.com

Address
C/o SPDC
200 S. Mecklenburg Ave.
South Hill, VA 23970

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County Administrator
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Deputy County Administrator
Tammie J. Collins

Economic Development Director
Morgan A. Ingram

PLANNING AND COMMUNITY DEVELOPMENT

P.O. Drawer 70 · 14010 Boydton Plank Road · Dinwiddie Virginia 23841
804.469.4500 · 804.469.4503 fax · www.accessdinwiddie.com

February 8, 2022

Randy Lail, Chair
GO Virginia Region 3 Council

RE: Mid-Atlantic Broadband Communities Corporation Middle-Mile Expansion Project

Dear Mr. Lail:

This letter expresses Dinwiddie County's support for Mid-Atlantic Broadband's (MBC) Middle-Mile Expansion Project application for a GO Virginia Statewide Competitive Grant to build a sixty-nine (69) mile open-access fiber-optic network. This project will serve multiple business sties in nine (9) localities throughout GO Virginia Regions 3 and 4, and it will provide high-speed broadband to Richard Bland site, and several hundred acres of potential industrial sites in Dinwiddie County.

Once completed, this infrastructure investment made by MBC, GO Virginia, and the US Economic Development Administration will increase the competitive advantage to Dinwiddie County in our efforts to recruit and retain business investment and the accompanying high-wage jobs. We are confident that MBC's successful non-profit open access business model and long-standing operational experience will ensure the project's success.

Again, we support MBC's application and appreciate the opportunity to be a beneficiary of the efforts of all those involved. Thank you.

Sincerely,

Morgan A. Ingram
Economic Development Director
Dinwiddie County

Mr. Bryan David, Program Director
GO Virginia Region 3
c/o Southside Planning District Commission
200 South Mecklenburg Street
South Hill, Virginia 23970

RE: Support of Grant Request for MBC Middle Mile Project

Dear Bryan:

This is a letter of support for the middle mile broadband statewide competitive application to GO Virginia Regions 3 & 4 from Mid-Atlantic Broadband Communities Corporation (MBC). The project will build new open-access middle mile fiber infrastructure in nine localities in GO Virginia Regions 3 & 4, including the Mid-Atlantic Advanced Manufacturing Center (MAMaC) in Greensville County.

MAMaC has been in development for over 12 years. The site is financially supported by Greensville County and two other revenue sharing localities who have invested over $4,000,000 in local funds toward road upgrades, wetland mitigation, and utility extensions. The site has also been heavily supported by the Virginia Tobacco Commission, VDOT, EDA, GOVA and VEDP. These funds are evidence of the priority of this project for the region and the Commonwealth. MAMaC, has the potential to bring an estimated investment of $1.2 billion-$1.7 billion to the Commonwealth of Virginia at full buildout with the creation of 1500-2,000 new advanced manufacturing jobs. Bringing an open-access middle mile fiber connection to this park will significantly enhance its marketability.

MBC is a valued partner to Greensville County. It is a well-established provider of middle-mile services in rural Virginia and has a track record of excellent performance. We appreciate the opportunity to be a beneficiary of their efforts and support this application.

Please let me know if additional information is needed.

Sincerely,

Natalie B. Slate

Natalie Slate
Deputy County Administrator

MAMaC Development Cost to Date

12-May-21

		Total Cost	Greensville County	RIFA	TIC	VDOT	EDA	GOVA
1	**Engineering**							
	McCallum Sweeny Certification	$ 300,000	$ 90,000		$ 210,000			
	Environmental and site work	$ 1,337,280		$ 1,337,280				
2	**Land Purchase**	$ 18,545,243	$ 8,705	$ 102,560	$ 18,433,978			
3	**Public Water**							
	City Water Plant Construction	$ 1,300,000		$ 1,300,000				
	16 inch water line adjacent to full western property line	$ 2,732,749	$ 819,825				$ 1,912,924	
4	**Public Sewer**							
	WasteWater Plant Upgrade Engineering	$ 1,300,000		$ 1,300,000				
	Construction of gravity sewer to southern end of site	$ 2,530,940	$ 313,940					$ 2,217,000
5	**Industrial Access, Otterdam Road**							
	Engineering	$ 508,000				$ 508,000		
	Phase I	$ 10,695,827	$ 891,874	$ 8,650	$ 4,788,344	$ 5,006,959		
	Phase II	$ 3,286,158	$ 1,052,643		$ 902,730	$ 1,330,785		
6	**Natural Gas**							
	Engineering	$ 150,000	$ 75,000		$ 75,000			
7	**Electricity**							
	Purchase of ROW	$ 329,900			$ 329,900			
8	**Wetland Mitigation Bank**							
	Engineering, Construction of Phase I & II	$ 1,914,953		$ 999,814	$ 915,139			
	TOTAL Expenses	**$ 43,016,097**	**$ 3,251,987**	**$ 4,048,490**	**$ 24,739,952**	**$ 6,845,744**	**$ 1,912,924**	**$ 2,217,000**

Needs in order of funding importance		Estimated Cost	
1	**Natural Gas**	$15,000,000	
2	**Water Treatment Plant**	$21,000,000	** MAMaC's share of construction is $ 6,358,623 unfinanced
3	**Sewer Extension**	$3,100,000	
4	**Sewer Treatment Plant Engineering** *No cost for construction yet	$ 700,000.00	
5	**Electrical Extension**	$10,000,000	** may be paid for by Mecklenburg but needs to start prior to client
6	**Rail Extension**	$15,000,000	
7	**Elevated Water Tank**	$4,000,000	
		$68,800,000	

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Election District 7

Lunenburg County Administration
11413 Courthouse Road
Lunenburg, VA 23952

Tracy M. Gee
County Administrator

Telephone: (434) 696-2142
Facsimile: (434) 696-1798

February 3rd, 2022

Randy Lail, Chair
GO Virginia Region 3 Council

RE: Mid-Atlantic Broadband Communities Corporation Middle-Mile Expansion Project

Dear Mr. Lail,

This letter expresses our support for Mid-Atlantic Broadband's (MBC) Middle-Mile Expansion Project application for a GO Virginia Statewide Competitive Grant to build a sixty-nine (69) mile open-access fiber-optic network. This project will serve multiple business sties in nine (9) localities throughout GO Virginia Regions 3 and 4, and it will provide high-speed broadband to the ninety-seven (97) acre Lunenburg Commerce Center in Lunenburg County, Virginia, which is owned by the County of Lunenburg, as well as, the Town of Kenbridge I.D.A.

Once completed, this infrastructure investment made by MBC, GO Virginia, and the US Economic Development Administration will increase the competitive advantage to Lunenburg County, Virginia in our efforts to recruit and retain business investment and the accompanying high-wage jobs. We are confident that MBC's successful non-profit open access business model and long-standing operational experience will ensure the project's success.

Again, we support MBC's application and appreciate the opportunity to be a beneficiary of the efforts of all those involved. Thank you.

Sincerely,

Taylor N. Newton
Director of Planning and Economic Development
Lunenburg County
11413 Courthouse Road
Lunenburg, VA 23952
434-696-2142 (phone)
434-696-1798 (fax)
taylor@lunenburgva.net

Mecklenburg
COUNTY, VIRGINIA Your Path to Profit.

434-738-6388 p
P.O. Box 307
Boydton, Va 23917

www.mecklenburgva.com

February 2, 2022

Randy Lail, Chair
GO Virginia Region 3 Council

RE: Mid-Atlantic Broadband Communities Corporation Middle-Mile Expansion Project

Dear Mr. Lail:

This letter expresses our support for Mid-Atlantic Broadband's (MBC) Middle-Mile Expansion Project application for a GO Virginia Statewide Competitive Grant to build a sixty-nine (69) mile open-access fiber-optic network. This project will serve multiple business sties in nine (9) localities throughout GO Virginia Regions 3 and 4, and it will provide high-speed broadband to the 120 acres in Hillcrest Business Park in South Hill, Virginia.

Once completed, this infrastructure investment made by MBC, GO Virginia, and the US Economic Development Administration will increase the competitive advantage to the Town of South Hill and Mecklenburg County in our efforts to recruit and retain business investment and the accompanying high-wage jobs. We are confident that MBC's successful non-profit open access business model and long-standing operational experience will ensure the project's success.

Again, we support MBC's application and appreciate the opportunity to be a beneficiary of the efforts of all those involved. Thank you.

Sincerely,

Angie D. Kellett
Director,
Office of Economic Development
Mecklenburg County, Virginia

City of Petersburg

Office of the City Manager
135 North Union Street
Petersburg, Virginia 23803

(804) 733-2301
Fax 732-9212
TDD 733-8003

Randy Lail, Chair
GO Virginia Region 3 Council

RE: Mid-Atlantic Broadband Communities Corporation Middle-Mile Expansion Project

Dear Mr. Lail:

This letter expresses our support for Mid-Atlantic Broadband's (MBC) Middle-Mile Expansion Project application for a GO Virginia Statewide Competitive Grant to build a sixty-nine (69) mile open-access fiber-optic network. This project will serve multiple business sites in nine (9) localities throughout GO Virginia Regions 3 and 4, and it will provide high-speed broadband to the following locations in the City of Petersburg:

2782 Boydton Plank Rd- 31.72 acres
2233 Halifax Rd- 110.5 acres
Petersburg Interstate Industrial Park- 8 acres
3344 Johnson Road- 73.18 acres
Crater Property – 143 acres
Brasfield Commons- 58.42 acres
151 Wagner Road- 63.35 acres
Central State Hospital
Bon Secours Southside Health Center

Once completed, this infrastructure investment made by MBC, GO Virginia, and the US Economic Development Administration will increase the competitive advantage to the City of Petersburg in our efforts to recruit and retain business investment and the accompanying high-wage jobs. We are confident that MBC's successful non-profit open access business model and long-standing operational experience will ensure the project's success.

Again, we support MBC's application and appreciate the opportunity to be a beneficiary of the efforts of all those involved. Thank you.

Sincerely,

Stuart Turille

Stuart Turille, City Manager

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COUNTY OF PRINCE EDWARD, VIRGINIA

COUNTY ADMINISTRATION

Douglas P. Stanley

Post Office Box 382
111 N. South Street, 3rd Floor
Farmville, VA 23901

Office: (434) 392-8837
Fax: (434) 392-6683

www.co.prince-edward.va.us

January 27, 2022

Mr. Bryan David, Program Director
GO Virginia Region 3
c/o Southside Planning District Commission
200 South Mecklenburg Street
South Hill, Virginia 23970

Dear Bryan:

This is a letter of support for the middle mile broadband statewide competitive application to GO Virginia Regions 3 & 4 from Mid-Atlantic Broadband Communities Corporation (MBC). The project will build new open-access middle mile fiber infrastructure in nine localities in GO Virginia Regions 3 & 4, including Prince Edward County. Specifically, the infrastructure will serve the 280-acre Heartland Innovative Technology (HIT) Park.

The property for the HIT Park was acquired by Prince Edward County in 2020 at a cost of $1.5 million, which is being used as part of the local match for this project. The County invested additional funds in engineering and site development in the last two years. This park's target business market is information technology and data center clients, so bringing an open-access middle-mile fiber connection to this park will significantly enhance its marketability.

As a well-established provider of middle-mile services in rural Virginia, with a track record of excellent performance, MBC is a valued partner to Prince Edward County and we appreciate the opportunity to be a beneficiary of their efforts. We support the MBC application and offer our investment as part of the local match.

Please let me know if additional information is needed.

Respectfully,

Douglas P. Stanley, AICP, ICMA-CM
County Administrator

DPS
cc: Elizabeth Povar, Riverlink Group
Chelsey White, Director, Economic Development and Tourism

COUNTY OF PRINCE GEORGE, VIRGINIA

Jeffrey D. Stoke
Interim County Administrator
Phone: (804) 722-8600
Facsimile: (804) 732-3604

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Alan R. Carmichael
T. J. Webb

February 8, 2022

Randy Lail, Chair
GO Virginia Region 3 Council

RE: Mid-Atlantic Broadband Communities Corporation Middle-Mile Expansion Project

Dear Mr. Lail:

This letter expresses our support for Mid-Atlantic Broadband's (MBC) Middle-Mile Expansion Project application for a GO Virginia Statewide Competitive Grant to build a sixty-nine (69) mile open-access fiber-optic network. This project will serve multiple business sties in nine (9) localities throughout GO Virginia Regions 3 and 4, and it will provide high-speed broadband to many of Prince George's sites, including:

- The Holland PG Property (100.16 acres)
- The Horne Site (48.34 acres)
- The Norfolk Southern Prince George Property (222.68 acres)
- The New Bohemia Business Park (32.80 acres)
- Crosspointe Center (672 acres)
- Hollingsworth Southpoint VP-153 (130,683 acres)

Once completed, this infrastructure investment made by MBC, GO Virginia, and the US Economic Development Administration will increase the competitive advantage to Prince George County in our efforts to recruit and retain business investment and the accompanying high-wage jobs. We are confident that MBC's successful non-profit open access business model and long-standing operational experience will ensure the project's success.

Again, we support MBC's application and appreciate the opportunity to be a beneficiary of the efforts of all those involved. Thank you.

Sincerely,

Stacey English

Stacey English,
Interim Director of Economic Development and Tourism
Prince George County, VA

Board of Supervisors

Susan B. Seward, Chairman
Wayne O. Jones, Vice-Chair
C. Eric Fly, Sr.
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Rufus E. Tyler, Sr.

COUNTY OF SUSSEX

Richard Douglas
County Administrator

Telephone: (434) 246-1000
Facsimile: (434) 246-6013
www.sussexcountyva.gov

Post Office Box 1397
20135 Princeton Road
Sussex, Virginia 23884

February 14, 2022

Randy Lail, Chair
GO Virginia Region 3 Council
VIA Email

RE: Mid-Atlantic Broadband Communities Corporation Middle-Mile Expansion Project

Dear Mr. Lail:

This letter expresses our support for Mid-Atlantic Broadband's (MBC) Middle-Mile Expansion Project application for a GO Virginia Statewide Competitive Grant to build a sixty-nine (69) mile open-access fiber-optic network. This project will serve multiple business sties in nine (9) localities throughout GO Virginia Regions 3 and 4, and it will provide high-speed broadband to the 1,130 acre Sussex Megasite in Sussex County.

Once completed, this infrastructure investment made by MBC, GO Virginia, and the US Economic Development Administration will increase the competitive advantage to Sussex County in our efforts to recruit and retain business investment and the accompanying high-wage jobs in addition to making the Sussex Megasite more attractive to future business investment prospects. We are confident that MBC's successful non-profit open access business model and long-standing operational experience will ensure the project's success.

Again, we support MBC's application and appreciate the opportunity to be a beneficiary of the efforts of all those involved. Thank you.

Sincerely,

J. David Conmy
Deputy County Administrator & Economic Development Director