

A. usTLD Team

NeuStar's team, comprised of highly skilled individuals with unparalleled experience managing the unique complexities of the usTLD space, is in place today and poised to continue to deliver exceptional service to the Department of Commerce and the usTLD community.

NeuStar is the only Quoter with the requisite experience and institutional knowledge in the administration of the usTLD to continue delivering current levels of service and policy enforcement. NeuStar's sharp corporate focus, financial position and the unparalleled expertise of our usTLD Team will ensure continued responsible and successful administration of the usTLD.

NeuStar's team includes many individuals who have worked on the usTLD since 2001. With more than 80 years of experience on the usTLD, NeuStar provides the DoC an irreplaceable resource – long-term, first-hand experience managing unique and critical policies and procedures that guarantee the continued integrity, stability, and reliability of the usTLD. This experience is not easily replaced; the complexities of the usTLD policy and management landscape make training a new Administrator a very real and significant risk to the reliability of the space.

usTLD Team

As the incumbent administrator and registry for the usTLD, NeuStar has the advantage of leveraging an existing operational and administrative team with unmatched, experience successfully managing the usTLD space. The operational team reports to the Vice President of Registry Services who reports directly to NeuStar's Executive Oversight team.

Ongoing Operations Team

NeuStar's usTLD Team is composed of experienced, highly qualified, proven individuals skilled in usTLD policy development and administration, usTLD registry operation, database development and administration, data center operation, and customer service. The team members were individually selected for their respective expertise and in-depth knowledge of technical, policy, and operational requirements. Since assuming operational responsibilities for the usTLD, the organizational structure of this team has remained stable – every key usTLD team member today was part of the original team in 2001. This stability is crucial as it permits NeuStar to continue to

Highlights

- **Proven, highly experienced team in place today requiring no training from the DoC and no “learning curve” to understand the complexities of the usTLD**
- **No transition of staff so no risk of service interruption or degradation of service resulting from inexperience**
- **NeuStar usTLD Team includes a dedicated policy staff, operations team and customer support**
- **Over 80 years of combined usTLD-specific Administration and Registry Operations experience—no other Quoter can claim this**
- **Executive level oversight and commitment to excellence throughout contract term ensures resources are provided as required**
- **The usTLD is a core commitment to NeuStar and the Executive oversight team ensures sufficient resources are always available to support this effort**

Richard Tindal, Vice President, Registry Services

Richard joined NeuStar in 2001 with responsibility for registrar relationships and sales for the original usTLD launch. Prior to NeuStar, Richard was Vice President of North America operations for a leading domain registrar. Since the usTLD launch, Richard has assumed management responsibility for all usTLD functions including sales, marketing, business development, systems engineering, security, technical operations, law and policy development, industry liaison product development and finance. Richard reports to NeuStar's Executive Oversight Committee and is accountable to them for contract compliance and responsible growth of the usTLD. Richard has represented the kids.us space to industry groups and in congressional testimony and is responsible for successful execution of kids.us marketing programs. He brings 25 years business and Government experience to NeuStar, and 10 years experience in the domain industry.

Keith Drazek, Senior Manager, Industry & Government Relations

Keith is currently NeuStar's Senior Manager of Industry and Government Relations and is the designated primary point of contact with NTIA, NOAA, the ccNSO, and ICANN staff on behalf of the usTLD. Keith brings years of experience in management of the usTLD, including its critical and unique policies. Keith is responsible and accountable within NeuStar for ensuring our service meets and exceeds every obligation and for ensuring NeuStar's compliance with our contractual obligations under the usTLD Administrator agreement and the Dot Kids Act. Prior to joining NeuStar, Keith was a Director of Business Development at a leading domain name registrar and spent ten years at the U.S. Department of State. Keith has five years of experience in working on the usTLD.

Jeffrey Neuman, Sr. Director, Law, Advanced Services & Business Development

Jeff has served as Chief Legal Counsel for NeuStar's registry services group since 2000 and was involved with the usTLD since NeuStar bid on the usTLD in July 2001. More specifically with respect to the usTLD, Mr. Neuman is responsible for the negotiation of all delegated manager agreements with state and local governments, the development, implementation and enforcement of all usTLD core policies, procedures, terms of use and other applicable agreements. Additionally Mr. Neuman was involved in the original drafting of all of the usTLD policies, take-down procedures, intellectual property protections as well as the kids.us content policies, take-down procedures, and challenge processes. He is an active member of the gTLD policy community and has testified before Congress on issues involving cybersquatting and protection of intellectual property rights.

Richard Wilhelm, Vice President

Rick joined NeuStar in 2001 and was principal architect of the NeuStar registry services platform during its construction for the .BIZ gTLD, directed its enhancement and deployment for the .US ccTLD transition, and has managed its ongoing technical and customer support operations. Rick has six years experience working on usTLD.

Eric Brown, Director of Product Management and Business Operations, Registry Services

Eric is the Director of Product Management and Business Operations for NeuStar's Registry business. Eric has eight years of domain industry experience. Eric joined NeuStar in 2001 and was responsible for business operations during the original usTLD launch. His primary responsibilities include managing the business operations for dotUS and developing new products and services. Eric has played a key role in the development of the usTLD over the last six years. Between 2003 and 2005, Eric served as the primary point of contact with the NTIA. Prior to joining NeuStar, Eric was Director of Operations at a leading domain name registrar. Eric has six years of experience in working on the usTLD

Ivor Sequeira, Director, Channel Management & Strategic Relationships

Ivor has worked at NeuStar since 2001 and has been involved with usTLD since its launch. He manages all aspects of the Partner and Registrar Channel, including customer relationships, and the marketing, sales, business development and program implementations for usTLD. He also has responsibility for identifying and evaluating new Channel Partners, business opportunities and strategic relationships associated with usTLD. Ivor was key in securing the Vendare partnership and continues to manage the development of zipcode.us. He has over 9 years experience in the domain name industry, both on the Registry and Registrar/Reseller side of the business, including years spent with Network Solutions (and VeriSign after NSI was purchased) in Product Marketing and Business Development, and at Melbourne IT as Director, Global Marketing, Sales, and Business Development.

Bob Strouts, Vice President, Network Operations

Bob has over thirty years experience in the Information Technology field, with twenty-two of those years dedicated to the communications industry. He joined NeuStar in 2003 and has overall responsibility for the Network Operations organization. This responsibility encompasses a number of IT operational areas including Network Engineering, Information Security, Network Operations Center (NOC), Network Management Systems (NMS), Telecommunications, and Data Center management. Prior to joining NeuStar, Bob held the position of Principal and Chief Technology Officer with The Management Network Group (TMNG), an international consulting company focused on the communications industry.

Ahita Vessali, Senior Director of Billing & Collections Operations

Ahita joined NeuStar in 2000 and has been responsible for day-to-day billing and collections activities for various products and services within NeuStar. Prior to joining NeuStar, Ahita worked at GE/Spacenet and Trustbank Savings. She has over 20 years of experience in banking, billing, and collections.

Ed Lewis, Director and Member of Technical Staff

Ed Lewis, Director and Member of Technical Staff - Mr. Lewis is responsible for strategic planning for Internet technologies. He created some of the first implementations of DNSSEC in the 1990's and has written and spoken extensively on the topic and DNS in general since, including producing RFC 3090, 3190, 3757, and 4592. He co-chaired the Internet Engineering Task Force (IETF) effort to define

EPP. He chaired a panel at ICANN on DNS Security: Past and Future in 2001. Previously Ed was a Research Engineer for ARIN, the North American Internet Protocol Number Registry. He is the current DNS Special Interest Group chair within the APNIC, the Asia Pacific Network Information Center, a sister organization of ARIN.

Jerry Chen, Vice President, Enterprise Services and New Initiatives

Jerry is currently NeuStar's Vice President of Enterprise Services and New Initiatives. He is responsible for enterprise system development and operations. He has supported the usTLD and bizTLD system operations since 2001. His system team manages more than 1200 systems around the globe in more than 20 data centers on a 24x7 basis. Jerry has over 20 years of experience in Telecommunication and Information Technology fields. Prior to joining NeuStar, Jerry held key management positions with Broadband Office (an IP-based service provider), BellSouth, and Lucent where he was responsible for designing, developing, and operating a variety of applications and operations support systems in support of the IP, ATM, and LNP services.

The following individuals provide key support to the usTLD Team

Ron Ferraro, Director, Registry Engineering and Operations

Ron joined NeuStar in 2001 and was responsible for building the SRS, DNS, and WHOIS systems to support the original usTLD launch. Prior to NeuStar, Ron spent over nine years in various engineering management capacities within the telecommunications industry. Ron has six years of experience working on the usTLD.

Les Chasen, Senior Manager, Registry Software Engineering

Les joined NeuStar in 2001 and is responsible for the engineering and operations of the usTLD SRS, DNS, WHOIS, Kids.us and all associated registry functions. Les has six years of experience working on the usTLD.

Fernando España, Senior Manager, Channel Relations

Fernando joined NeuStar in early 2001 and was responsible for registrar relations for the original usTLD launch. Prior to joining NeuStar, Fernando was a Manager of Business Development at a leading domain name registrar. Fernando has six years of experience in working on the usTLD.

John Spengler, Product Manager, Registry Services

John joined NeuStar in 2001 as the Director of Business Operations responsible for the Customer Support Center. He has moved into the role of Registry Product Manager. John is intimately involved with the Locality space and has six years of experience working within the usTLD.

Nasiombe Mutonyi, Manager, NeuStar Registry Customer Support

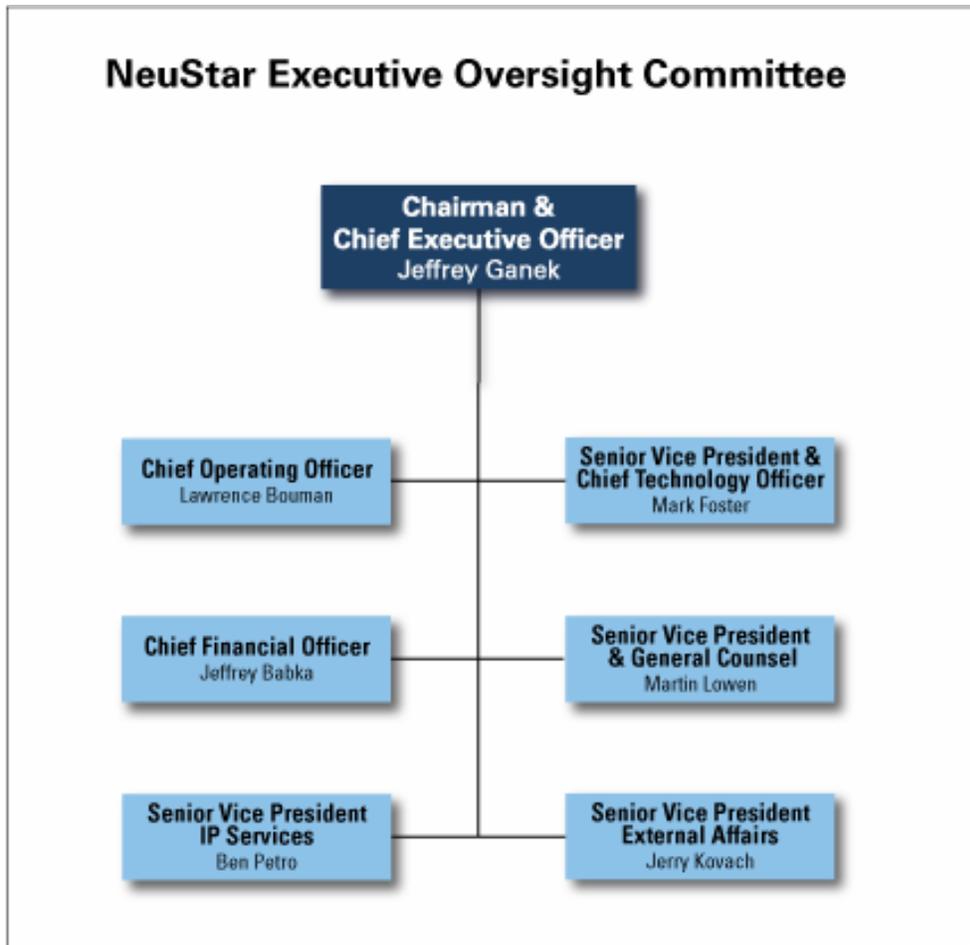
Mutonyi joined NeuStar at launch of the .BIZ registry in 2001, and has provided customer support for the usTLD since it transitioned to NeuStar in late 2001. Before joining NeuStar, Mutonyi worked

as an International Partners account manager at Network Solutions. Mutonyi has eight years of experience working in the domain name industry.

Resumes for the identified team members (in alphabetical order) have been provided at the end of this section.

Executive Oversight

NeuStar's Executive Oversight team, illustrated in Exhibit A-2 and introduced below, is composed of senior-level staff with vast experience covering Internet and telecommunications expertise, operations, systems development and deployment, financial planning, communications, and resource management. This group will provide the requisite direction and resources to ensure that the usTLD program objectives continue to be met.



002.us2

Exhibit A-2. *NeuStar's Executive Oversight Committee ensures the requisite resources – human and capital – are committed to the continued success of usTLD.*

Jeffrey Ganek, President and Chief Executive Officer

Mr. Ganek has served as Chairman of the Board and Chief Executive Officer at NeuStar since December 1999. Prior to joining NeuStar, he was Senior Vice President and Managing Director of Communications Industry Services (CIS) at Lockheed Martin, an advanced technology company. CIS, which was divested from Lockheed Martin in 1999 to form NeuStar, provided clearinghouse services to the telecommunications industry. Mr. Ganek has more than 20 years of experience in telecommunications, and has held senior management positions in operations, finance, marketing, and business development. Mr. Ganek holds a bachelor's degree in economics and a master's degree in public policy and management, both from Carnegie Mellon University.

Lawrence Bouman, Chief Operating Officer

Mr. Bouman is NeuStar's Chief Operating Officer. A distinguished executive with an impressive record in managing fast-growing communications infrastructure companies, Mr. Bouman prefaced his current NeuStar appointment by serving as a senior advisor to NeuStar management since 1999, focusing on operations and management of growth. Most recently, Bouman was Senior Vice President and CTO at long distance provider LCI International, where he was responsible for developing and managing that company's first integrated network and information services operation. Earlier, Mr. Bouman spent 20 years at MCI, growing network operations through a variety of high-profile managerial, directorial and executive leadership roles. He has also been a board member at MetaSolv Software, Inc., and was technology advisor to TriVergent Communications and Terabeam Networks.

Mark D. Foster, Chief Technology Officer

Mr. Foster has served as Senior Vice President and Chief Technology Officer at NeuStar since November 1999. Prior to joining NeuStar, he was an independent consultant for Communications Industry Services (CIS) at Lockheed Martin. Mr. Foster is also the lead inventor of local number portability and is heavily involved in the industry technical, policy, and regulatory discussions leading to the adoption of local number portability. He holds a bachelor's degree in physics and computer science from the California Institute of Technology.

Jeffrey Babka, Chief Financial Officer

Mr. Babka has served as Senior Vice President and Chief Financial Officer since joining the company in April 2004. Prior to joining NeuStar, he was Executive Vice President, Finance and Administration and Chief Financial Officer at Indus International, a publicly held service delivery management software company, where he led the Indus team in two acquisitions and the raising of \$40 million in new investor financing while executing a financial turnaround. Mr. Babka holds a bachelor's degree from the University of Dayton and a master of business administration degree from Manhattan College. He is a graduate of the Stanford University Executive Program and obtained his Certified Public Accountant certification in Ohio in 1974.

Martin Lowen, Senior Vice President and General Counsel

Mr. Lowen is responsible for the oversight of NeuStar's legal matters and the strategic development of policy and business development initiatives. Previously, he served as Vice President of Law and Business Development at NeuStar. Mr. Lowen received a bachelor's degree in finance from the University of Maryland in 1986 and a Master of Business Administration in finance from The Wharton School at the University of Pennsylvania in 1989. He received his law degree from the University of Pennsylvania Law School in 1990. Mr. Lowen is a member of the bar in the District of Columbia and New York, and is also Secretary of the Board of Directors at NeuStar.

Jerry Kovach, Senior Vice President, External Affairs

Mr. Kovach is responsible for the corporate communications, government relations, regulatory law, public policy, and public relations activities of NeuStar. Prior to joining NeuStar, Mr. Kovach was a Senior Vice President at MCI Communications Corporation from 1985 to 2000. From 1975 to 1984, he was on the staff of the United States Senate, last serving as the Chief Counsel and Chief of Staff of the Committee on Commerce, Science, and Transportation. Mr. Kovach's professional background also includes senior management positions with Chrysler Corporation and the National Academy of Sciences. Mr. Kovach is a member of Phi Beta Kappa and holds a Bachelor of Arts degree (cum laude) in economics from Wayne State University, a Master of Law Degree from the University of Washington School of Law, and a Doctor of Law degree (cum laude) from Wayne State University Law School.

Ben Petro, Senior Vice President, IP Services

Mr. Petro was appointed Senior Vice President following NeuStar's acquisition of UltraDNS Corporation in April 2006, where he was the President and CEO since 2001. He is a proven leader who has earned his outstanding reputation by repeatedly creating sustained value in a number of high-growth businesses. Mr. Petro grew UltraDNS into a highly profitable company that provided infrastructure solutions to over 20% of the Internet and thousands of global enterprises.

Prior to joining UltraDNS, Mr. Petro was Vice President of Marketing at Edge Connections, where he was responsible for creating and implementing its national brand and deploying a strategy for its service offering. He forged key strategic alliances necessary for the company's subsequent long-term growth. As Director of Marketing for Logix Communications, Mr. Petro successfully launched the Company's CLEC/broadband services in over 20 markets. Mr. Petro has also held highly successful leadership positions in marketing and strategy at MCI Communications and communications consulting firm QSI.

[Pages A-9 through A-38 have been redacted]