

Policy Innovation Toward the Future Network Society

Eric Stark

Associate Administrator

Office of Policy Analysis and Development

National Telecommunications and Information Administration

U.S. Department of Commerce

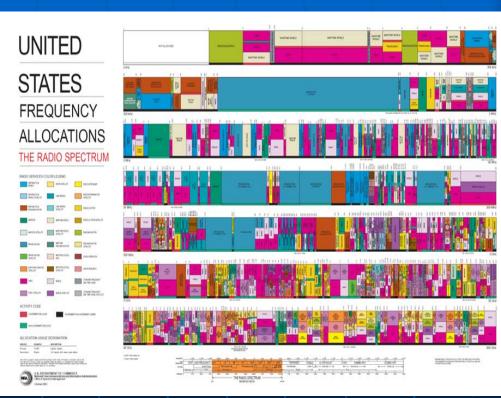
Tokyo, Japan October 2, 2008

CATIONS & INFO

National Telecommunications & Information Administration (NTIA)

- Principal adviser to the President on telecommunications and information policy issues
- Represents the Executive Branch on international & domestic telecommunications policy activities
- Performs leading edge research and engineering for the Federal Government and private sector
- Manages Federal Government use of radio spectrum
- Administers Digital-to-Analog
 Converter Box Coupon
 Program: Public Safety Interc

Program; Public Safety Interoperability Communications Program; and other grant programs

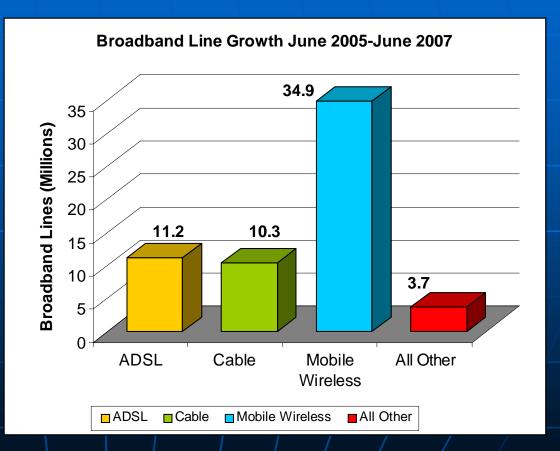


Wireless Broadband and New Technologies

"The other promising new broadband technology is wireless. The spectrum that allows for wireless technology is a limited resource . . . [a]nd a wise use of that spectrum is to help our economy grow, and help with the quality of life of our people."

- President George W. Bush, June 24, 2004

- The Administration has made additional radio spectrum available for wireless broadband technologies:
 - Advanced Wireless Services ("3G")
 - Ultra-Wideband
 - 5 GHz Spectrum
 - 70/80/90 GHz
 - 700 MHz Auction



Source: FCC High-Speed Service for Internet Access: Status as of June 30, 2007

Recent Auction History

Advanced Wireless Services (AWS)-I (FCC Auction 66; Aug. 9-Sept. 18, 2006)

- 90 MHz of spectrum in 1710-1755 (federal) and 2110-2155 MHz bands (non-federal).
- Could be used for any wireless service consistent with fixed/mobile allocations, licensed under flexible market-oriented rules (Part 27).
- \$13.7 billion in net winning bids; 104 winning bidders won 1,087 licenses.
- Pursuant to Commercial Spectrum Enhancement Act, federal government users are to be reimbursed for relocation-related costs by Spectrum Relocation Fund. NTIA overseeing relocation efforts.

700 MHz Auction (FCC Auction 73; Jan. 24-March 18, 2008)

- 62 MHz of spectrum auctioned in 698-806 MHz band (i.e. television broadcasting).
- Licenses include mix of geographic service area licenses and spectrum block sizes, with one block that includes an "open platform" requirement (C-Block); and one block to be used for a public/private partnership for public safety uses (D-Block).
- \$18.96 billion in net winning bids Largest Auction in FCC History; 101
 Bidders won 1090 licenses; 72 bidders (675 licenses) are new entrants.

Transition to Digital Television

U.S. Television Market

- Total U.S. households: 114 million (CEA)
- Average Televisions per U.S. household: 2.6 (CEA)
- Television Reception Methods (January 2008) (CEA)
 - Cable Households: 62%
 - Satellite Households: 27%
 - Over-the-Air Households: 18%
- 210 U.S. Designated Market Areas (television markets) (Nielsen)
 - Largest: New York, New York (7.4 million TV homes)
 - Smallest: Glendive, Montana (3,940 TV homes)
- TV broadcast stations (FCC)
 - Full-Power Commercial Stations: 1,378
 - Full-Power Noncommercial, Educational Stations: 380
 - Class A, Low Power, and Translator Stations: 3,370

DTV Legislative History

- Telecommunications Act of 1996: Established basic framework by which the FCC would issue licenses to offer advanced television service (§366 added to Communications Act of 1934).
- Balanced Budget Act of 1997: Specified that no analog license may be renewed beyond 12/31/06, except in local markets with limited DTV service.
- Deficit Reduction Act of 2005: Set firm date of Feb. 17, 2009 for digital transition by full-power television stations; established Digital-to-Analog Converter Box Coupon Program; established programs to assist Low Power, Class A, and Translator Stations.

UNITED

STATES

FREQUENCY

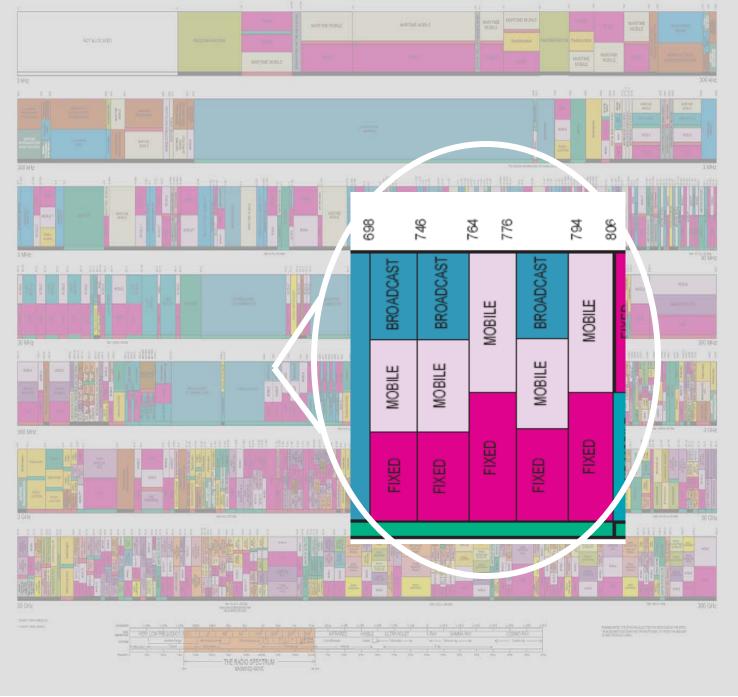
ALLOCATIONS

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Transition to Digital Television

PUBLIC INFORMATION

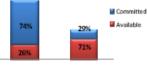
TV CONVERTER BOX COUPON PROGRAM WEEKLY STATUS UPDATE *

Wednesday, September 24, 2008- 4:00PM ED1

Wednesday, September 24, 2008- 4:00PM EDT	
Households Approved	15,062,959
Coupons Requested+	28,255,862
Coupons Mailed+	26,735,006
Coupons Expired	8,531,411
Coupons Redeemed+	10,839,358
Coupons Active+	7,364,237
Total Funds Committed+	\$788,452,794
Total Funds Available+**	\$551,547,206
Funds Settled+**	\$415,372,476
Average Daily Orders YTD	105,823
Average Daily Orders Last 30 Days	111,662
Average Daily Orders Last 30 Days Average Daily Orders Last Week	
Average Daily Orders Last Week	114,065 49.5%
Average Daily Orders Last Week Redemption Rate	114,065 49.5% 2,383 / 29,528
Average Daily Orders Last Week Redemption Rate Retailers/Locations	114,065



Total Coupon Funding (\$1.34 Billion)



Initial Funding Contingent Funding (\$890 Million) (\$450 Million)

coupons





FCC

- Broadcasters (e.g. facilities; channel assignments; consumer education)
- Cable & Satellite Services (e.g. carriage; consumer education)
- Television Manufacturers (e.g. TVs must include digital tuners after 3/1/07)
- Television Retailers (e.g. labeling)
- Wilmington, NC Test Pilot (Sept. 8, 2008)

NTIA's Coupon Program

- Two \$40 Coupons per Household
- Coupon-Eligible Converter Boxes
- Retailers Certification
- Consumer Education OTA households
- Consumer Options
 - Purchase TV with Digital Tuner
 - Subscriber to cable, satellite or other pay service
 - Purchase Converter Box to connect to analog television set
- Status: Over 15 million households have requested more than 28 million coupons

^{*}Data thru 9/23/08

⁺includes Initial & Contingent

**Includes redemptions <\$40 & Funds
returned from un-redeemed & excited

Transition to Digital Television

Benefits of Digital Television

- Improved quality pictures and surround sound
- Television signal virtually free of interference
- Frees scarce, valuable broadcast spectrum for public safety interoperable communications; new advanced wireless services
- Broadcasters have flexibility to offer high-definition or multiple standard definition ("multicasting") service, interactive video and data services (e.g. enhanced closed-captioning).

DTV Consumer Statistics

- More than 85 million DTV products have been sold since their introduction in 1998.
 (CEA)
- Half of all U.S. households have a digital television. (Informationweek.com)
- Ownership of HD-sets has risen from 14% of TV homes in 2006 to 20% in 2007, and 28% today. By 2009, 38% are expected to own HD-sets (Knowledgenetworks)
- More than 47 million American households will be paying for some type of HDTV service by the end of 2008; within 5 years, that total could rise to 103 million (Broadband Daily)
- As of May 2008, more than 65 percent of U.S. homes receive digital cable and satellite combined, receiving nearly 160 channels. In addition, 25% and 35% of homes DVR and video-on-demand respectively (Nielson)

U.S. Wireless Trends

- As of Dec. 2007, there were more than 255 million wireless subscribers in the U.S., est. 84 percent of the U.S. population, an increase of 22 million above the previous year. (CTIA)
- Minutes used exceeded 2 trillion in 2007, up 18% over 2006.
 (CTIA)
- Wireless data revenues exceeded \$23 billion in 2007, representing 17% of total carrier revenues, an increase of 53% over the previous year. (CTIA)
- Americans sent and received 1.6 billion text message per day in 2007, an increase of 157% over the previous year. (CTIA)
- More than 95% of the U.S. population lives in areas with at least 3 competing mobile telephone carriers, more than 94 percent with at least 4 competing carriers, and more than 50% with at least 5 competing operators. (FCC)
- There are more than 620 unique wireless devices for sale to consumers in the U.S., including 16 with Wi-Fi capability. (CTIA)
- Mobile wireless high-speed lines grew from 379,536 in June 2005 to 35,305,253 in June 2007, an increase of 9,202%.
 (FCC)
- Anywhere, any time Use of mobile phone or PDA to do the following by age group, %, 2007 18-29 30-49 50-64 65+ Send or receive 38 85 65 11 text messages Take a picture 82 64 42 22 Play a game 47 13 Play music 38 16 2 Record a video 34 19 Access the 31 22 10 6 internet Send or receive 28 21 12 e-mail Send or receive 26 18 11 instant messages Watch a video 19 11 At least one of 96 85 63 36 these activities Source: Pew Research Centre
- Fixed Wireless high-speed lines grew from 208,695 in June 2005 to 586,141 in June 2007, an increase of 181%. (FCC)
- The wireless industry's 6-month incremental capital expenditures in operational systems was \$9.71 billion for the first half of 2007 (excluding auction payments; total cumulative capital expenditures through mid-2007 exceeded \$233 billion (excluding auction payments). (CTIA)

U.S. Telecommunications Policies

Broadband Deployment

"This country needs a national goal for broadband technology . . . universal, affordable access for broadband technology by 2007." - President George W. Bush, March 26, 2004

- Incentives for Wireless Broadband
 - Private Investment
 - Technological Innovation
 - Competition

Spectrum Management

"The other promising new broadband technology is wireless. The spectrum that allows for wireless technology is a limited resource... [a]nd a wise use of that spectrum is to help our economy grow, and help with the quality of life of our people."

- President George W. Bush, June 24, 2004

- 21st Century Spectrum Policy Initiative
 - Spectrum Management Improvements
 - Efficiencies in Federal Spectrum Use
 - Economic Incentives in Federal Spectrum Use

Telecommunications Principles

- Government should avoid overly restrictive regulation that can't keep pace with technological change.
- Competitive pressures not new regulation provide the most effective discipline on broadband providers.
 Providers know that consumers who can't get the service they want will go elsewhere.
- Providers should disclose their management practices to consumers; an educated consumer is an empowered consumer; transparency promotes competition.
- Incentives must remain in place for new Internet capacity; the ability of providers to price and/or manage networks should not be limited.

Thank You

Eric Stark

Associate Administrator
Office of Policy Analysis and Development
National Telecommunications and Information Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW, Room 4725
Washington, D.C. 20230
+1.202.482.1880
estark@ntia.doc.gov